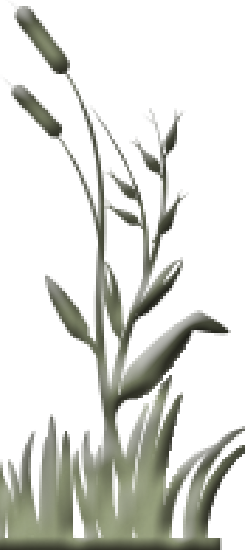
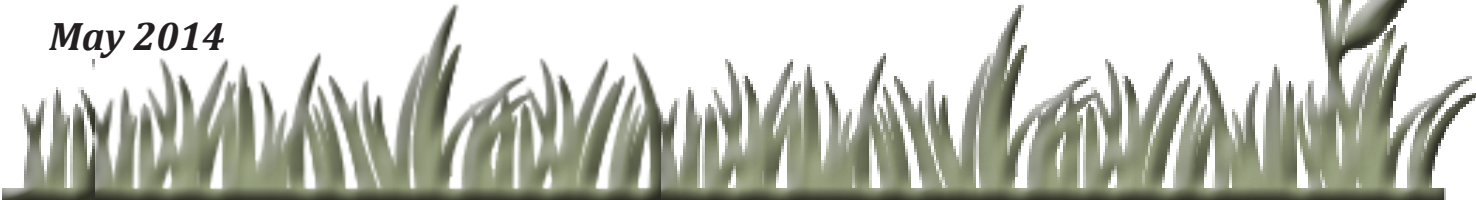


# 2013 Annual Report



May 2014





# “If you can’t feed a hundred people, then feed just one.”

– Mother Teresa

Hoosier Hills Food Bank has been working to end hunger in south central Indiana since 1982. We distributed a record 3,699,658 pounds of food in 2013 to our nearly 100 partner agencies and through direct service programs. It was both a challenging and successful year on many levels and ended with a 16% increase in food distribution over 2012. We hit a key milestone in mid-summer with the distribution of our 40 millionth pound and by year’s end our overall total was 41,839,982 pounds.

HHFB remains focused on our core mission of rescuing food that would otherwise be wasted, and obtaining the resources to secure additional food for distribution to agencies that serve people in need. We support efforts to address the long-term implications of poverty and food insecurity and issues that influence those problems such as health care, under-employment, education and housing costs; however, our primary purpose is to ensure that people can eat every day. We believe that mission merits focus above all others.

This annual report is one mechanism we use to remain accountable and is intended to provide the communities we serve and those who support us with a summary of our activities and efforts. We hope it demonstrates our effectiveness at stewarding the resources we’re given, our compassion for people experiencing hunger, and our recognition of the vast number of community partners necessary to achieve our goals.

HHFB is also accountable to various funders, partners and regulatory authorities and must undergo compliance and certification processes in order to retain membership in Feeding America and United Way. Our financial statements are audited annually by an independent CPA firm and we are monitored, report to and/or are inspected by the Indiana State Department of Health, US Department of Agriculture, US Food & Drug Administration, Monroe County Health Department, Indiana State Dept. of Revenue, Indiana State Board of Accounts and the Internal Revenue Service. All HHFB staff are Serv Safe certified in food safety, most have first aid training, and appropriate staff have training and certification in equipment and vehicle use.

We appreciate the support of all the food donors, financial contributors, volunteers, and community partners – including our partner agencies, who make it possible for us to continue taking the hunger out of poverty.



Hoosier Hills Food Bank Staff, April 2014

## Taking the hunger out of poverty

**Hoosier Hills Food Bank, Inc.**  
**Annual Report 2013**

233 West Industrial Park Drive  
P.O. Box 697  
Bloomington, Indiana 47402  
(812) 334-8374  
www.hhfoodbank.org



**MISSION:**

Hoosier Hills Food Bank collects, stores, and distributes food to non-profit agencies feeding the low-income, ill, and children in south central Indiana and works to educate the community about hunger.

Hoosier Hills Food Bank (HHFB) is a member of Feeding America, Feeding Indiana's Hungry (FIsh), and United Way of Monroe County.

**BOARD OF DIRECTORS 2013:**

Kevin R. Robling, President	Trina Mescher
Adrian Reid, Vice President	Jeremy O'Leary
Chuck Cooksey, Treasurer	Margie Rice
Nancy Kaster, Secretary	Tom Ruemler
Maurice Garnier	Scott Shackelford
Chris Gray	Everett Southern
Nita Horrar	Charlie Thompson
George Huntington	



**Member Agency**

**STAFF 2013:**

Julio Alonso, Executive Director and CEO  
Dan Bauccho, Repack Supervisor  
Jake Bruner, Director of Development & Administration  
Mike Finger, Food Rescue Driver - Meal Share Route  
Katie Haddad, Volunteer Coordinator  
Deke Hager, Food Rescue Driver - Morning Route  
Amanda Hayes, Nutrition & Inventory Specialist  
Erin Hollinden, Agency Relations Coordinator  
Hunter Hollingshead, Work Study Repack Assistant  
Jack Hreha, Work Study Warehouse Assistant  
Ben Mescher, Inventory Specialist  
Donn Middleton, Warehouse Manager  
Claire Siemer, SPEA Service Corps Fellow  
Casey Steury, Director of Programs  
Dan Taylor, Assistant Director  
Brad Williams, Food Rescue Driver - Rural Retail Route  
Emily Winter, Garden & Gleaning Program Coordinator  
Marina Young, IU Advocate for Community Engagement



The following staff contributed to our work in 2013, but moved on to other pursuits: Zack Allen, Mariah Trench, Phillip Priddy, Alex Barrett, Nikki Wooten.

Hoosier Hills Food Bank is an equal opportunity employer and provider.  
Printed locally on recycled paper.

## PROGRAMS, SERVICES & OPERATIONS

### Local Food Rescue, Food Distribution & Nutrition

Our primary mission and function remains the rescuing of food that would otherwise be wasted and ensuring that it is distributed to people in need. Each day, our Food Rescue Drivers (Deke Hager, Brad Williams, and thru August, Zack Allen) visit over 20 retail and wholesale donors in our six-county service area and in 2013 they collected over 1.6 million pounds of food. Some of this food is then directly disbursed to agencies in the communities where stores are located, and some is brought back to HHFB where Warehouse Manager Donn Middleton and Inventory Specialist Ben Mescher work to make it available to all partner agencies.



Meal Share Driver Mike Finger (Brad Williams moved up to full-time rural route driver in August) also visited dozens of local restaurants and catering businesses to collect prepared food, which Repack Supervisor Dan Baucco and Work Study Student Hunter Hollingshead helped over 900 volunteers repack into individual or family size units three nights each week. About half a million pounds of rescued food also comes to us through our national partner, Feeding America and

through sharing with our fellow Feeding Indiana's Hungry food banks. Feeding America works with national donors and makes food available which we obtain through a bidding process and by paying transportation costs.

These donations, along with food received from our purchasing program and other sources described below are combined and made available to our 94 partner agencies, most of which come to HHFB's warehouse on a regular basis to pick up food that they choose for their programs. All combined, these efforts resulted in the distribution of 3,699,658 pounds of food in 2013 – a 16% increase over 2012. In July, we distributed the 40 millionth pound of food since our 1982 founding – to Positive Link, a Bloomington Hospital program assisting people living with HIV.

But in addition to increased volume, 2013 marked a turning point in our efforts to quantify and improve the quality of food distributed with emphasis on nutrition and fresh produce. We distributed over 756,000 pounds of fresh produce in 2013 – an increase of 17% over the prior year. Previous and current grants for cooler space and passive refrigeration equipment helped in this effort, but we were also able to take a further step.

A generous grant from the Walmart Foundation enabled us to hire Nutrition and Inventory Specialist Amanda Hayes, who worked with agencies as they collected food and with clients of our mobile pantry program. Amanda developed materials on topics including nutritional benefits and uses of seasonal foods, how to read food labels and nutrition facts, harmful ingredients and food additives, choosing healthy options on a budget, recipes, and eating healthy through the holidays. She also helped develop procedures for analyzing nutrition and food types that will help us more specifically report on the quality and variety of food we receive and distribute.





## Garden, Gleaning & Plant-a-row Programs

2013 was an exciting year for our Garden Program as we planted and harvested our first crops in our new space at Will Detmer Park in partnership with Monroe County Parks and Recreation. We missed our friends and partners at Stranger's Hill Organics, but the new location offers many improved amenities (deer fencing, irrigation, compost station, restrooms) and is much closer to the food bank and therefore more convenient for staff and volunteers.



Under the leadership of Garden & Gleaning Program Coordinator Emily Winter, the program focused on building soil fertility by making tons of compost and cover cropping half the garden with soil building crops. We were pleasantly surprised that the harvest was double our expectations during a season when the focus was on soil building. 10,616 pounds of fresh

produce were harvested with onions, summer squash and beets among the top producing crops. The program also engaged the community and provided recreational opportunities through volunteering with 211 individuals putting in 922 hours. Garden Intern Nikki Wooten helped considerably during the height of the summer season.



Our Gleaning Program harvested 23,948 pounds of food from 4 farms, including for the first time, live chickens donated for processing. Community gardeners donated 3,681 pounds of produce through the Plant-a-row program and Bloomington Community Farmer's Market vendors donated 34,282 pounds.

## USDA Commodity Programs

We saw growth in both of the US Department of Agriculture commodity programs HHFB operates in partnership with the Indiana State Department of Health. The Emergency Food Assistance Program (TEFAP) provides commodities to 34 HHFB partner agencies. These staple foods are important and highly desired by food pantries, shelters and kitchens and fortunately we saw an increase in TEFAP pounds in 2013. Director of Programs Casey Steury, who also oversees many other HHFB programs, also began the process of working with our agencies to implement the newly issued TEFAP manual.



We were also granted a caseload increase by the state that enabled us to expand the Commodity Supplemental Food Program (CSFP) to Brown County. This program provides a monthly box of food to income-qualified senior citizens in Brown, Crawford, Orange and Martin counties. We prepare boxes for over 715 seniors each month. A grant from the Brown County Community Foundation enabled us to add fresh produce to CSFP deliveries in that county.



### Families First Mobile Pantry

HHFB's mobile food pantry program doubled from 2 sites to 4 in 2013 with the addition of monthly pantries in Orleans and Shoals to our existing programs in Bedford and Mitchell. The Orleans mobile pantry began in February and was hosted for several months by the Older Americans Center, but quickly outgrew that facility and moved to Orleans Christian Church. Shoals Baptist Church agreed to host our pantry in that community, which began in May.

Our four mobile pantries combined served an average of 461 households and 1,316 individuals each month. Support from the Walmart Foundation, Martin County Community Foundation and the Orleans and Tegarden Funds of the Orange County Community Foundation helped with start-up costs for the new pantries, which targeted communities that did not have an existing food pantry.

### Agency Relations

HHFB can't distribute food to just anyone or to just any agency. Our partner agencies must meet guidelines established by the Internal Revenue Service and Feeding America. Agencies participating in the TEFAP program must meet additional requirements. Most are fairly straightforward and include issues such as formal tax-exempt status, food safety capacities, and non-discrimination. All agencies must be monitored every two years. Agency Relations Coordinator Erin Hollinden conducted 51 monitoring visits in 2013. During site visits, agencies are asked to indicate their 1-10 scale satisfaction level with HHFB services and this year's average response was 9.45.

Our partners included 94 agencies that are either food pantries, on-site feeding programs or both. Six agencies were subtracted – most because they used our products very infrequently and did not wish to continue the monitoring process; and six new agencies were added. The diversity and nature of our agencies make it impossible to establish unduplicated statistics, but the average number of individuals served monthly by food pantries increased 7% to 41,067 and the average numbers of monthly meals served by on-site feeding programs increased 15% to 83,234.

In May, we conducted a Member Agency Conference which was attended by 95% of our total active agencies. Information was shared on food safety, TEFAP regulations, civil rights, food stamps and HHFB procedures and policies and agency input was sought.





## Operations, Fleet & Facility Maintenance

Assistant Director Dan Taylor has primary responsibility for overseeing the logistics of HHFB's operations, which are quite extensive. With over 15,000 square feet of warehouse, office and cooler/freezer space, 8 vehicles and many pieces of equipment, HHFB's property requires constant management. In 2013, we retired an older van, acquired two new walkie pallet jacks with a Jack Hopkins Social Services grant, and made some facility improvements in preparation for our Feeding America compliance audit. In addition to our warehouse staff, Work Study Students Alex Barrett, Phil Priddy and Jack Hreha helped keep us organized, clean and collecting food.



Unfortunately, despite our best efforts at safety and training, accidents occur and we had more than our share in 2013. Two separate accidents put two of our most-used vehicles, Connie and Ulysses, out of commission for several months, making logistics very challenging. While most donors are very cooperative and supportive, a handful can be demanding and unforgiving of missed or delayed pick-ups. We strive to maintain our relationships and sometimes that takes extraordinary efforts and flexibility. Our operations staff worked hard to fill the gaps and continue our commitments to our donors, agencies and clients.

## DEVELOPMENT & ADMINISTRATION

### Food Sourcing, Donors & Support

HHFB requires a great deal of community support to fulfill our mission. Obtaining more food is something all staff are involved in, but financial support is also crucial. Finding, cultivating and increasing that support is also whole team effort, but is the primary priority for Executive Director Julio Alonso and Director of Development and Administration Jake Bruner. Our long-running partnership with the Indiana University School of Public and Environmental Affairs also provided us with the year-long skills of SPEA Service Corps Fellow/Development Intern Claire Siemer.



Several new efforts were undertaken in 2013 including our inaugural Golf Scramble in September, and partnerships with the Monroe County Fair for the Dream Big Food Drive, Bloomington Rotary Club Food Drive, and new regular support from Btown Menus, which donates a portion of all sales to HHFB.



Important existing partnerships continued including the National Association of Letter Carriers Branch 828 Stamp Out Hunger Food Drive, Monroe County Public Library Food for Fines, 19th Annual Soup Bowl Benefit, 3rd Annual Construction event at College Mall



and Attorney General Greg Zoeller's March Against Hunger. For the second year in a row, Ellettsville attorney Steven R. Douglas took home the Attorney General's Cup for the sole proprietor division for his efforts on behalf of HHFB. Legislative support for the Sportsmen's Benevolent Fund enabled increased



donations of wild game through Hoosiers Feeding the Hungry and musicians including Jason Wilber held a Holiday Hunger Benefit for HHFB. United Way and the Combined Federal Campaign continued to provide support through the year.

We continued our efforts to seek grants that support HHFB's work and achieved some success in 2013. Early in the year, we received a substantial grant from the Walmart Foundation that funded the creation of a nutrition position and the expansion of our mobile pantries to two new communities. Significant support also came from the Lawrence County Community Foundation, Owen County Council, Orange County Community Foundation, Community Foundation of Bloomington & Monroe County, Feeding Indiana's Hungry, Feinstein Foundation, Sodexo Foundation, NFC Foundation, Comcast Foundation, Woodforest Charitable Foundation, Brown County Lion's Club, Psi Iota Xi and Kroger. First-time grants from the Martin County Community Foundation and Brown County Community Foundation meant that over the past two years HHFB has been supported by community foundations in all six counties we serve.

It takes a combination of public and private support to keep HHFB running and government funding was also important. Grants came through the Indiana State Department of Agriculture, City of Bloomington, Jack Hopkins Social Services Fund, Monroe County Sophia Travis Community Services Grant Fund, Perry Township, Community Development Block Grant (CDBG), and Emergency Food & Shelter Program (EFSP).

In late fall, we received notification that HHFB had been awarded a Hussman Foundation Challenge Grant of \$20,000. This matching grant became a key element of our annual holiday fundraising campaign and helped bring in new and increased donors. Throughout the year, HHFB received support from hundreds of individuals, businesses, labor unions, churches, family foundations, civic groups, student groups and professionals. We did lose a major annual grant during the summer which required us to adjust, but we rebounded with strong community support.

We continued our strong partnerships with major retailers and wholesalers including Walmart, Marsh, Tree of Life, MDV/ Nash Finch, Sam's Club, Target and the Kroger family of stores resulting in a 28% increase in retail donated food. Our Meal Share program remained steady, collecting prepared food from dozens of local restaurants and catering firms with MCCSC Schools and IMU Tudor Room as our top donors once again. We continued an emphasis on fresh produce as part of our purchasing program and distributed over 358,000 pounds of purchased food during the year. Community food drives were unfortunately down overall, but new partnerships were established and more organizations held food drives, which bodes well for the future.





## Volunteer Program & Special Events

Volunteers are absolutely critical to HHFB's ability to meet our mission and goals. Our small staff alone couldn't possibly perform all the tasks needed to move over 7 tons of food a day. 2,577 individuals volunteered for 12,262 hours in 2013. They came alone or as part of groups representing families, businesses, civic organizations, churches, Greek houses and student groups. Volunteer Coordinator Katie Haddad, recruited, scheduled and put them to work in the warehouse, the office, the garden, on the board, repacking bulk and prepared food, packing senior food boxes and at special events. Valued conservatively at minimum wage, these volunteers saved us almost \$90,000! In a key partnership with Indiana University, our Advocate for Community Engagement (ACE) Marina Young also helped coordinate volunteers through service learning classes.



Many of our special events couldn't take place without volunteers. One of the largest, which always kicks off our year is Martin Luther King Day of Service in January and is quickly followed by our largest fundraiser, the Soup Bowl benefit in February. The 2013 Soup Bowl was another sell out event, with 700 people helping us raise nearly \$90,000. Volunteers also helped us with food drives and events such as the Homeward Bound Walk, Comcast Cares Day, Bloomington 4th of July Parade, Hoosier Hysteria, CROP Walk, Taste of Bloomington, and Canstruction.



In part to honor our volunteers, we hosted our 7th annual Hunger Action Awards and volunteer recognition reception in June with the support of the IMU Tudor Room and Sodexo. We established the inaugural Charlie Thompson Award for Volunteer service to honor our longest-serving board member, with Alice Robbins as the first recipient. Also honored with 2013 awards were:

- Steven R. Douglas, Attorney
- Monroe County Government
- Jennifer Vickers
- MDV/Nash Finch
- The Mercy Center



## Advocacy, Education & Outreach

HHFB does not engage in partisan political activity and very rarely lobbies, however we do work to educate about hunger and advocate for those facing it. Early in January, we joined Feeding Indiana's Hungry Executive Director Emily Bryant for hunger awareness day at the state house and visited with the legislators representing our service area. We provided them with hunger statistics and information on HHFB's programs in their communities. In February, Jake Bruner joined State Representative Matt Pierce in addressing the Indiana House of Representatives and State Senator Mark Stoops on the Senate floor for the passage of Senate Concurrent Resolution 26, which honored HHFB's 30th anniversary.

Media attention to hunger issues and HHFB's programs is important to keeping focus on the problem and in 2013 we saw over 130 print media "hits" and had 504 followers on Twitter and 825 on Facebook. We've also had numerous radio, television and online stories covered. HHFB staff and interns also engaged the community through presentations at classes, churches and civic groups throughout the year. We also published six newsletters, a report to the community, and released our 2012 Annual Report at the annual meeting in May. All were intended both to build support and to report on our activities and issues affecting food insecurity and hunger.

One of our key education projects is the annual Children's Art Calendar and in the fall, with the help of college students, we spoke to elementary school children and asked them to create drawings with their thoughts about hunger. The best of these were chosen for the calendar, which includes hunger and agency statistics and is provided to many of our donors in appreciation for their support.

## Administration

In the spring of 2013 came HHFB's turn for our biennial Feeding America compliance audit, conducted by FA Compliance and Capability Manager Judy Alberg. While also a collaborative effort to assess and improve our operations, the audit is a serious and thorough test of our compliance with Feeding America standards. It involves examination and evaluation of 25 areas of compliance including Food Safety and Handling, Product Record Keeping and Inventory Control, Donor Relations, Agency Relations, Management and Governance, Insurance, Legal Responsibilities, Financial Stability and Record Keeping, Community Support, Facility Maintenance and others. HHFB was found to be in compliance with our contractual responsibilities to our national partner, although we did need to make some small adjustments to our inventory procedures.

As part of ongoing efforts to ensure that our policies, procedures and programs are current and that we receive the best value for our investments, staff and board members, including Board President Kevin Robling, worked on various issues such as reviewing and updating our bylaws, creating a new three-year strategic plan, reviewing our personnel policies to reduce liabilities, examining our insurance providers, and improving our IT systems.

## Going Forward Beyond 2013

By necessity, our annual report is published several months after the close of the year it covers and some further updates help illustrate our progress in the interim. Seeds planted in 2013 started coming to fruition in early 2014. Most significantly, in January, HHFB was notified of a \$50,000 grant award from the Community Foundation of Bloomington and Monroe County to initiate Project GROW – Garden Route on Wheels. GROW involves the purchase of a new refrigerated van and increased staffing to begin weekly

deliveries of fresh produce to smaller Monroe County agencies. The Soup Bowl Benefit celebrated its 20th anniversary in February and was the most successful ever. Will Bruce joined the staff as Food Rescue Driver for the Meal Share Route, replacing Mike Finger in March.

Congress finally passed a Farm Bill which included additional cuts to the Supplemental Nutrition Assistance Program (SNAP or food stamps) and may impact the demand for food in the coming year. HHFB saw a 30% increase in food distribution in the last two months of 2013 following SNAP reductions that took place November 1. Fortunately, the bill also includes increased funding for TEFAP which should help improve our food supply in 2014.

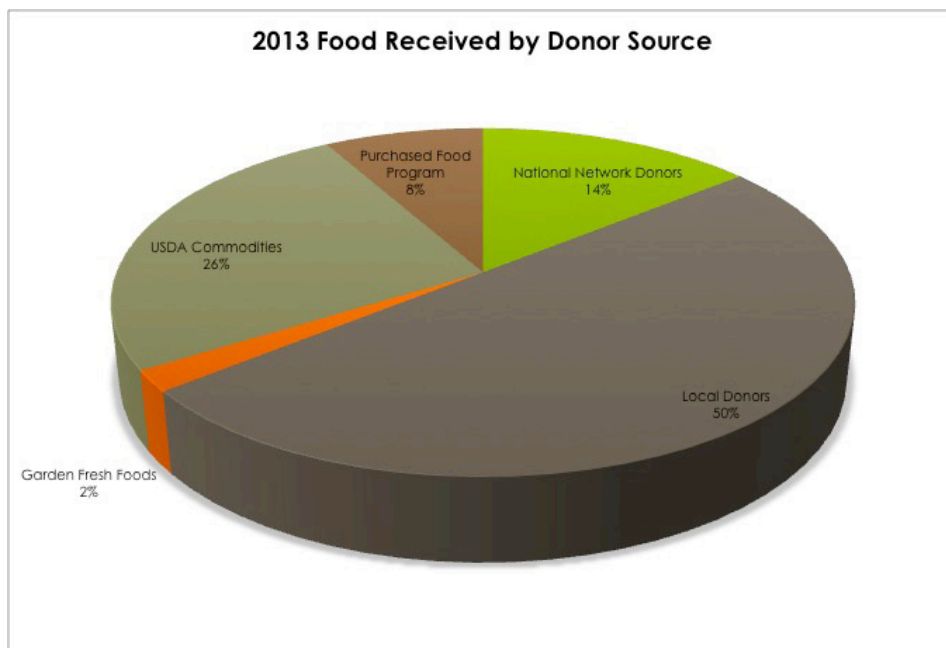
The Strategic Plan adopted by our board in December 2013 covers 2014, 2015 and 2016 and focuses on goals that include increasing food distribution, enhancing nutritional quality and increasing fresh and nutritious food distribution, expanding resource development and developing infrastructure. Meeting the daily need for food so that no one ever goes hungry remains our main purpose, but we will also focus on food quality and nutrition and on the long-term health and capacity of the food bank. We look forward to reporting on our progress in the 2014 Annual report next spring!





## FOOD RECEIVED 2013

By Donor Source	2012	2013	Change	% Change	%Total
<u>National Network Donors</u>					
Feeding America Network	165,641	281,421	115,780	70%	7%
Gleaners Cluster	25,350	66,698	41,348	163%	2%
Interaffiliate Transfers	134,716	176,849	42,133	31%	5%
<b>Network Total</b>	<b>325,707</b>	<b>524,968</b>	<b>199,261</b>	<b>61%</b>	<b>14%</b>
<u>Local Donors</u>					
Local FA Donors	650,153	869,920	219,767	34%	24%
Local Regular Donors	918,551	793,790	(124,761)	-14%	22%
Meal Share Donors	59,887	54,631	(5,256)	-9%	1%
Community Food Drives	151,832	134,662	(17,170)	-11%	4%
<b>Local Total</b>	<b>1,780,423</b>	<b>1,853,003</b>	<b>72,580</b>	<b>4%</b>	<b>51%</b>
<u>Garden Fresh Foods</u>					
BC Farmer's Market	30,067	34,282	4,215	14%	1%
Plant A Row	1,412	3,681	2,269	161%	<1%
Gleaning Program	19,039	23,948	4,909	26%	<1%
HHFB Garden	13,597	10,616	(2,981)	-22%	<1%
<b>Garden Total</b>	<b>64,115</b>	<b>72,527</b>	<b>8,412</b>	<b>13%</b>	<b>2%</b>
<u>USDA Commodities</u>					
TEFAP	542,162	643,501	101,339	19%	18%
CSFP	266,875	308,493	41,618	16%	8%
<b>USDA Total</b>	<b>809,037</b>	<b>951,994</b>	<b>142,957</b>	<b>18%</b>	<b>26%</b>
<u>Purchased Food Program</u>					
<b>Purchased Total</b>	<b>448,020</b>	<b>302,890</b>	<b>(145,130)</b>	<b>-32%</b>	<b>8%</b>
<b>Total Received</b>	<b>3,382,228</b>	<b>3,656,803</b>	<b>274,575</b>	<b>8%</b>	<b>100%</b>



## FOOD DISTRIBUTED 2013

<b>By Donor Source</b>	<b>2012</b>	<b>2013</b>	<b>Change</b>	<b>% Change</b>	<b>% of Total</b>
<u>National Network</u>					
Feeding America System	158,734	281,887	123,153	76%	8%
Gleaners Cluster	22,730	61,605	38,875	171%	<2%
Inter-affiliate Transfers	<u>110,115</u>	<u>180,953</u>	<u>70,838</u>	<u>64%</u>	<u>5%</u>
<b>Total FA Network</b>	291,579	524,445	232,866	80%	14%
<u>Local</u>					
Community Food Drives	130,933	122,259	(8,674)	-7%	3%
Meal Share	49,758	47,358	(2,400)	-5%	1%
Local Retail	<u>1,260,498</u>	<u>1,619,092</u>	<u>358,594</u>	<u>28%</u>	<u>44%</u>
<b>Total Local</b>	1,441,189	1,788,709	347,520	24%	48%
<u>USDA</u>					
CSFP	266,375	305,163	38,788	15%	8%
TEFAP	<u>548,080</u>	<u>722,452</u>	<u>174,372</u>	<u>32%</u>	<u>20%</u>
<b>Total USDA</b>	814,455	1,027,615	213,160	26%	28%
<b>Purchased</b>	<u>440,242</u>	<u>358,889</u>	<u>(81,353)</u>	<u>-18%</u>	<u>10%</u>
<b>TOTAL DISTRIBUTED</b>	<b>3,187,465</b>	<b>3,699,658</b>	<b>512,193</b>	<b>16%</b>	<b>100%</b>

### **By County**

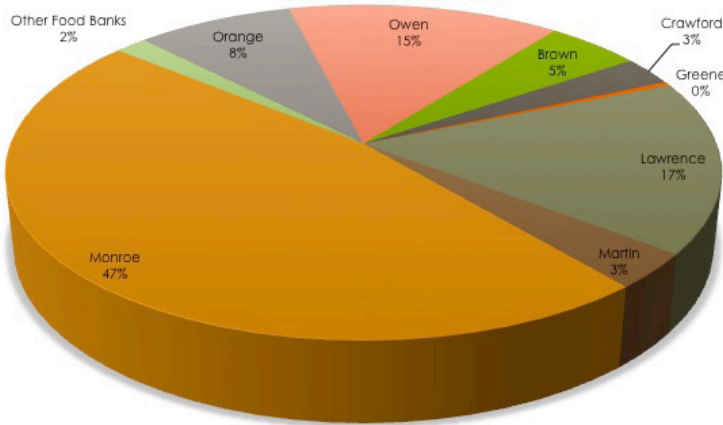
Brown	174,133	186,039	11,906	7%	5%
Crawford	104,347	103,473	(874)	-1%	3%
Greene	27,666	14,647	(13,019)	-47%	<1%
Lawrence	539,368	615,852	76,484	14%	17%
Martin	71,004	126,362	55,358	78%	4%
Monroe	1,591,171	1,743,474	152,303	10%	47%
Other Food Banks	13,615	62,533	48,918	359%	2%
Orange	210,752	309,493	98,741	47%	8%
Owen	<u>455,409</u>	<u>537,785</u>	<u>82,376</u>	<u>18%</u>	<u>15%</u>
<b>TOTAL DISTRIBUTED</b>	<b>3,187,465</b>	<b>3,699,658</b>	<b>512,193</b>	<b>16%</b>	<b>100%</b>

Fresh Produce Distributed 647,576 756,219 108,643 17% 20%

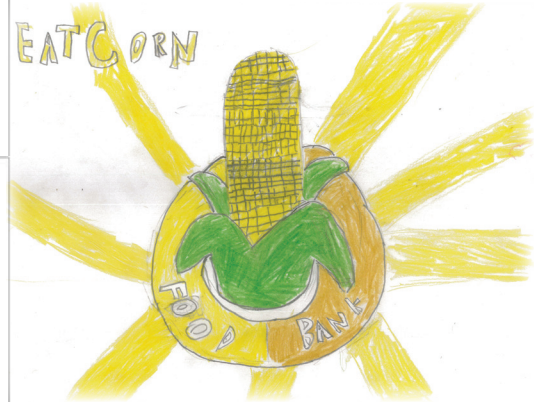
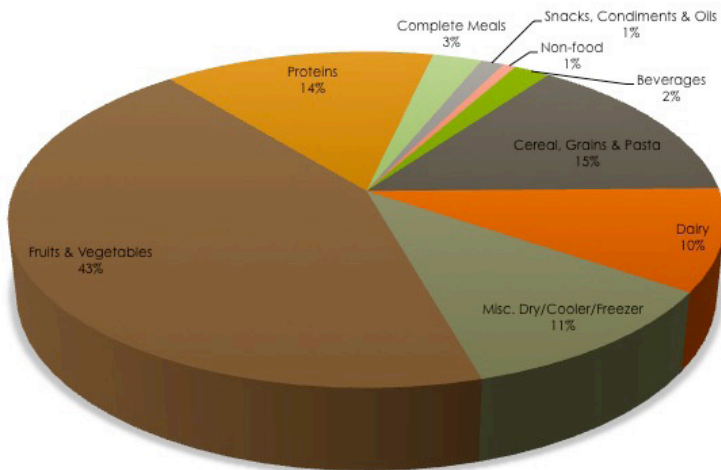




**2013 Food Distribution by County**



**2013 Food Distribution by Type**

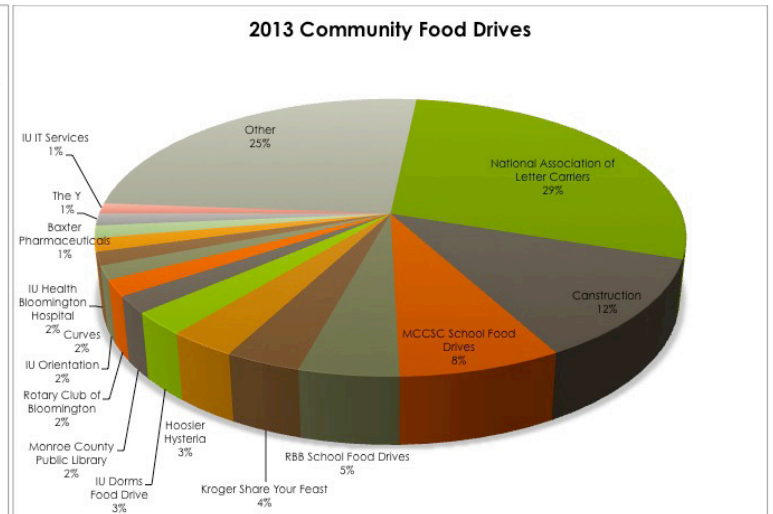
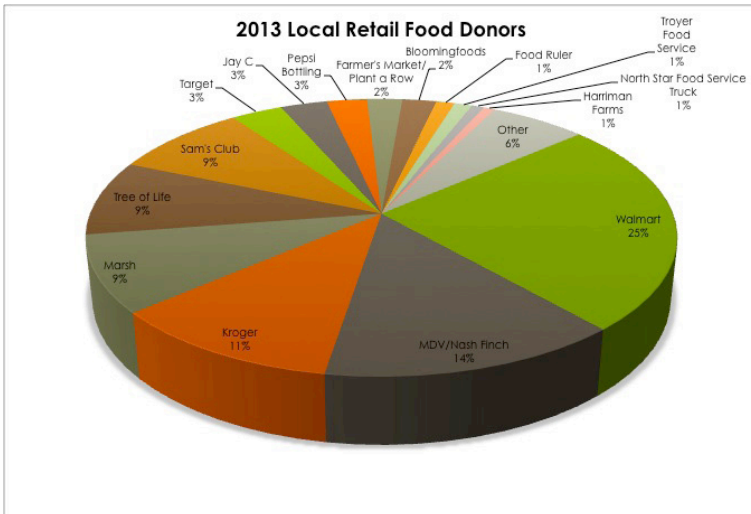


**HHFB Distribution by Food Type**

Category	2013	2013 %	2012	2012 %
Beverages	71,414	1.9%	20,666	0.6%
Cereal, Grains & Pasta	545,447	14.7%	525,838	16.5%
Dairy	361,779	9.8%	411,474	12.9%
Misc. Dry/Cooler/Freezer	410,653	11.1%	427,080	13.4%
<b>Fruits &amp; Vegetables</b>	<b>1,610,286</b>	<b>43.5%</b>	<b>1,284,481</b>	<b>40.3%</b>
*Fresh Produce	756,219	20.4%	647,576	20.3%
*Canned, Dried, Frozen Produce	653,224	17.6%	497,286	15.6%
*Juice	210,217	5.6%	108,941	3.4%
Proteins	532,885	14.4%	335,393	10.5%
Complete Meals	97,440	2.6%	98,626	3.1%
Snacks, Condiments & Oils	45,289	1.2%	83,063	2.6%
Non-food	24,465	0.7%	844	0%
<b>Total</b>	<b>3,699,685</b>		<b>3,187,465</b>	

## Hoosier Hills Food Bank 2013 - Top 15 Local Food Donors

<u>2103 Donor</u>	<u>Pounds Collected</u>	<u>2012 Donor</u>	<u>Pounds Collected</u>
Walmart	413,855	Walmart	364,233
MDV/Nash Finch	234,710	Tree of Life	223,070
Kroger	183,828	Kroger	188,249
Marsh	148,900	Marsh	164,392
Tree of Life	146,102	MDV/Nash Finch	150,211
Sam's Club	145,335	Sam's Club	84,657
Target	55,387	Target	58,823
Jay C	50,267	Pepsi Bottling	53,265
Pepsi Bottling	43,322	Bloomingfoods	33,935
Farmer's Market/Plant a Row	37,963	Troyer Food Service	33,411
Bloomingfoods	36,450	Farmer's Market/Plant a Row	31,479
Food Ruler	19,890	Jay C	22,241
Troyer Food Service	18,935	Coca Cola	14,672
North Star Food Service Truck	13,386	Brownberry Lot 18	14,532
Harriman Farms	12,242	Food Ruler	10,588



## Hoosier Hills Food Bank 2013 - Top 15 Community Food Drive Donors

<u>Food Drive 2013</u>	<u>Pounds Collected</u>	<u>Food Drive 2012</u>	<u>Pounds Collected</u>
NALC Branch 828	38,410	NALC Branch 828	37,431
Canstruction	15,898	Hoosier Hysteria	12,540
MCCSC School Food Drives	10,218	MCCSC School Food Drives	10,775
RBB School Food Drives	6,280	IU Health Bloomington Hospital	9,394
Kroger Share Your Feast	4,760	Canstruction	7,004
Hoosier Hysteria	4,302	IU Orientation	4,553
IU Dorms Food Drive	3,607	Walmart Fill the Truck	4,267
Monroe County Public Library	2,664	Curves	4,037
Rotary Club of Bloomington	2,525	Stinesville Elementary School	3,805
IU Orientation	2,131	Monroe County Public Library	3,496
Curves	2,073	IU Dorms Food Drive	2,719
IU Health Bloomington Hospital	2,070	Sahara Mart	2,602
Baxter Pharmaceuticals	1,956	General Electric	2,601
The Y	1,923	The Y	2,184
IU IT Services	1,603	Steven Douglas Law Firm	1,988



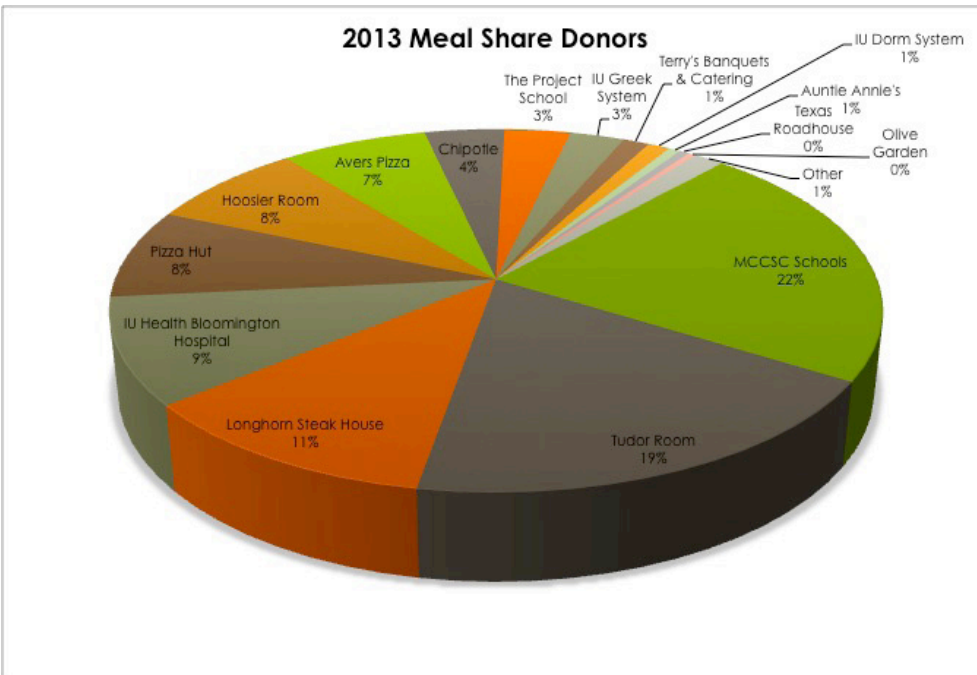
canstruction





## Hoosier Hills Food Bank 2013 - Top 15 Meal Share Donors

2013 Donors	Pounds Collected	2012 Donors	Pounds Collected
MCCSC Schools	12,142	MCCSC Schools	12,470
Tudor Room	10,309	Tudor Room	9,623
Longhorn Steak House	6,125	IU Health Bloomington Hospital	5,778
IU Health Bloomington Hospital	5,176	Hoosier Room	4,992
Pizza Hut	4,371	Avers Pizza	4,597
Hoosier Room	4,260	Longhorn	4,557
Avers Pizza	3,944	Pizza Hut	4,481
Chipotle	2,159	Chipotle	2,447
The Project School	1,787	IU Greek System	2,197
IU Greek System	1,461	Cyber Café	2,118
Terry's Banquets & Catering	706	Red Lobster	2,085
IU Dorm System	592	Terry's Banquets & Catering	1,006
Auntie Annie's	312	Nick's English Hut	998
Texas Roadhouse	265	Project School	773
Olive Garden	209	IU Dorm System	700



## Hoosier Hills Food Bank 2013 - All National Network Donors



2013 Donor	Pounds	2012 Donor	Pounds
General Mills, Inc.	81,850	Kellogg Co.	49,575
Styma Potato Farms	42,000	Quaker	31,384
Campbells Soup Co.	41,800	Pepsi-Cola	24,354
Seneca Foods Corp.	40,941	Turtle Mountain	23,301
Con Agra	38,961	Feeding America	9,060
Kellogg Co.	24,635	Northern Illinois FB	8,400
Quaker	11,234	Barilla America, Inc.	6,480
		Keebler	6,613
		Kraft	5,184
		Panera Bread	1,326

## HHFB Pounds Distributed by Agency 2013

<u>Agency</u>	<u>County</u>	<u>Pounds Distributed</u>
Amethyst House	Monroe	1,487
Amethyst Women's House	Monroe	1,936
Area 10 Agency on Aging	Monroe	57,890
Area 10 Owen County	Owen	7,552
Backpack Buddies	Monroe	10,912
Becky's Place	Lawrence	278
Bedford Community Care Center	Lawrence	199,043
Blair House - Centerstone	Monroe	6,621
Bloomington Day Care East	Monroe	6,092
Bloomington Daycare West	Monroe	17,782
Bloomington Housing Authority Resident's Council	Monroe	494
Bloomington Township Trustee	Monroe	12,455
Bobby's Place Pantry	Monroe	23,746
Boys and Girls Clubs	Monroe	726
Bread of Life/Mitchell Church of Christ	Lawrence	61,862
Brown County CSFP	Brown	13,050
Camp Hunt/Wheeler Mission Ministry	Monroe	10,652
CK Express Pantry	Monroe	19,938
Community Kitchen of Monroe County	Monroe	184,075
Crawford County CSFP	Crawford	103,473
Crawford Homes Program	Monroe	5,421
Cunot Food Pantry	Owen	24,706
Dare To Care Louisville	Other Food Bank	7,998
Emmanuel Baptist Church	Monroe	523
Feed the Needy	Monroe	5,918
First Assembly of God	Monroe	8,631
First Baptist Church	Greene	12,326
First Christian Church	Monroe	13,181
First Presbyterian Church	Monroe	4,201
First United Methodist Church	Monroe	82,864
Freestore Food Bank	Other Food Bank	6,811
Garrard Chapel	Owen	97,710
Genesis Church Food Pantry	Monroe	4,179
Girls Inc. of Monroe County	Monroe	978
Gleaner's Food Bank of Indiana	Other Food Bank	11,760
God's Place	Lawrence	66,719
Gosport Food Pantry	Owen	16,287
Grace Center Food Pantry	Monroe	35,697
Harmony School Corporation	Monroe	2,474
Highland Faith Assembly of God	Monroe	10,606
Hoosier House - Centerstone	Monroe	1,362
Hospice of IU Health Bloomington Hospital	Monroe	3,906
Indiana Dream Team	Owen	45,106
Indiana Indian Movement	Lawrence	52,829
La Campagne Ministries	Owen	7,541
Lawrence Interfaith Endeavor	Lawrence	53,449
Lighthouse Tabernacle	Owen	92,309
Loogootee United Methodist Church	Martin	15,654
Mark of Discipleship Mission	Owen	119,909



<u>Agency</u>	<u>County</u>	<u>Pounds Distributed</u>
Martha's House	Monroe	521
Martin County CSFP	Martin	38,596
MCUM Childcare Program	Monroe	3,019
MCUM Emergency Pantry	Monroe	4,013
Mercy Center	Orange	37,923
Middle Way House	Monroe	1,778
Middle Way House Transitional Living Center	Monroe	5,538
Mitchell Wesleyan Church	Lawrence	45,987
Mobile Pantry Bedford	Lawrence	62,516
Mobile Pantry Mitchell	Lawrence	63,042
Mobile Pantry Nashville	Brown	983
Mobile Pantry Orleans	Orange	36,642
Mobile Pantry Shoals	Martin	28,302
Monroe Co. Mobile Food Pantry	Monroe	74,751
Mother Hubbard's Cupboard	Monroe	969,046
Mother's Cupboard	Brown	74,584
New Beginnings	Owen	9
New Hope Family Shelter	Monroe	1,432
North Salem Pantry	Brown	8,396
Older Americans Services	Orange	1,056
Operation Outreach	Greene	2,321
Orange County CSFP	Orange	150,044
Paoli Community Food Pantry	Orange	48,006
Patricksburg Food Pantry	Owen	57,911
Perry Township Trustee	Monroe	5,945
Positive Link, IU Health Bloomington Hospital	Monroe	11,708
Renovo Ministries	Monroe	416
Richland Township Food Pantry	Monroe	23,438
Richland Township Trustee	Monroe	6,015
Salvation Army of Brown County	Brown	4,516
Salvation Army of Bloomington	Monroe	20,519
Salvation Army of Lawrence County	Lawrence	10,127
SCCAP Head Start	Monroe	981
Shalom Community Center	Monroe	71,225
Shepherd of the Hills Lutheran Church	Owen	39,993
Spencer Presbyterian Food Pantry	Owen	64,928
Springs Valley Food Pantry	Orange	35,822
St Vincent de Paul of Brown County	Brown	44,297
St Vincent de Paul of Martin County	Martin	43,810
Stepping Stones	Monroe	1,877
Terre Haute Catholic Charities Food Bank	Other Food Bank	26,531
Tri-State Food Bank	Other Food Bank	9,116
Walnut Hills Retreat	Brown	220
Washington Township Trustee	Owen	3,280
Westside Assembly of God	Monroe	1,149
White River Community Services	Monroe	5,673
World Outreach Church	Owen	537

**Total 3,699,658**

## Hoosier Hills Food Bank Unaudited 2013 Financial Statements

### Income & Expense Statement

<u>Income</u>	
CDBG Grant	\$25,000.00
Donated Food Value (In-Kind)	\$4,515,752.67
Donations	\$149,959.40
EFSP Grant	\$9,000.00
Food Purchase Reimbursement	\$2,740.00
Fundraising	\$233,907.97
Interest Income	\$314.13
Local Government Grants	\$55,034.66
Miscellaneous Grants	\$53,516.55
Other Income	\$5,341.66
Shared Maintenance	\$187,564.18
United Way	\$52,699.13
USDA Program Reimbursements	\$79,861.38
<b>TOTAL INCOME</b>	<b>\$5,370,691.73</b>
<u>Expenses</u>	
Bldg Repair & Maint	\$3,697.84
Building Supplies & Maint.	\$3,816.63
Business Insurance	\$23,297.74
Computer Supplies & Maint.	\$3,808.73
Conferences & Lodging/Travel	\$1,408.34
Copy & Printing	\$8,270.50
Donated Food Value (In-Kind)	\$4,515,752.67
Employee Mileage	\$1,509.63
Equip. Repair & Maint.	\$1,437.49
Food Acquisition/Transportation	\$140,267.95
Food Rescue Supplies	\$18,482.52
Fundraising Expense	\$46,279.84
Gain/loss on sale of assets	\$109.73
General Fund	\$3,688.69
Health Insurance Benefits	\$50,502.34
I.U. Work Study	\$913.60
Legal & Accounting	\$22,033.32
Membership Dues	\$7,080.04
Miscellaneous	\$854.25
Mortgage Interest	\$18,188.61
Office Supplies	\$2,346.08
Payroll Taxes	\$28,989.15
Pest Control	\$935.00
Postage	\$3,608.09
Retirement Benefits	\$7,277.61
Salaries	\$368,983.81
Subscriptions and Publications	\$833.90
Telephone	\$3,409.49
Trash & Recycling Removal	\$5,509.43
Utilities - Electric	\$16,042.36
Utilities - Gas	\$868.18
Utilities - Water	\$2,067.09
Vehicle Gas	\$29,944.90
Vehicle Registration	\$2,770.00
Vehicle Repair	\$10,585.67
Volunteer Supplies	\$6,604.05
<b>TOTAL EXPENSES</b>	<b>\$5,362,175.27</b>
<b>Net Results of Operations</b>	<b>\$8,516.46</b>

### Balance Sheet

<u>Assets</u>	
Petty Cash	\$50.00
Checking & Savings Accounts	\$178,361.61
Certificates of Deposit	\$66,233.80
Accounts Receivable	\$19,034.31
Contribution Receivable	\$3,014.57
Grant Receivable-Unrestricted	\$27,059.32
Allowance for Uncollectible Accounts	\$(2,000.00)
Inventory	\$158,851.55
<u>Prepaid Expense</u>	<u>\$4,616.58</u>
<b>Total Current Assets</b>	<b>\$455,221.74</b>
Land	\$75,000.00
Buildings	\$788,785.98
Bulding Improvements	\$90,932.00
Equipment	\$99,425.11
Vehicles	\$319,354.56
	\$1,373,497.65
Less Accumulated Depreciation	\$(417,233.13)
<u>Total Fixed Assets</u>	<u>\$956,264.52</u>
<b>Total Assets</b>	<b>\$1,411,486.26</b>
<u>Liabilities and Net Assets</u>	
<u>Current Liabilities</u>	
Accounts Payable	\$21,508.16
Accrued Wages	\$9,518.16
Accrued Paid Time Off	\$24,544.70
Payroll Taxes Payable	\$4,841.62
LIFE Grant	\$31,017.64
Mortgage	\$13,014.25
<u>Withholding Payable</u>	<u>\$637.14</u>
<b>Total Current Liabilities</b>	<b>\$105,081.67</b>
<u>Long-term Liabilities</u>	
Mortgage	\$362,394.76
<b>Total Long-term Liabilities</b>	<b>\$362,394.76</b>
<b>Net Assets - Unrestricted</b>	<b>\$944,009.83</b>
<b>Total Liabilities and Net Assets</b>	<b>\$1,411,486.26</b>

Notes on Financial Statements: Figures presented here are unaudited and include donated food value on an offset basis. HHFB's financial statements are audited annually by a CPA firm and 2013's audit will be completed in the summer of 2014 and available on request to interested parties. Audited statements will apply generally accepted accounting principles and include the full value (including loss or profit) of donated food and non-cash expenses such as depreciation along with program/management/fundraising breakdowns. HHFB's IRS Form 990 will be filed on completion of the audit and posted on our website.



# Community Supporters:

**IU Credit Union**

**Walmart**   
Save money. Live better.

**MDV**  
A NASH FINCH COMPANY

**DUKE ENERGY**

INDIANA'S  
\* **HOMEGROWN GROCER** \*  
**MARSH**  
SINCE 1931

**BIM**  
BLOOMINGTON IRON & METAL

   
**Curry**  
Auto Center  
CurryAutoCenter.com

  
**INDIANA MEMORIAL UNION**  
INDIANA UNIVERSITY  
Biddle Hotel & Conference Center  
Bloomington

**NATIONAL ASSOCIATION OF LETTER CARRIERS**  
U.S.A.

**FARMERS MARKET**  
CITY OF BLOOMINGTON  
parks and recreation

OWEN COUNTY  
COMMUNITY  
FOUNDATION  
INCORPORATED  
*Forever good*  
Founded 1894

**MARTIN COUNTY  
COMMUNITY FOUNDATION**

Since 1976  
**Bloomingsfoods**  
MARKET AND DELI  
LOCAL • ORGANIC • FRESH

OPERATION **UP**  
**ROUND**

**CITY OF BLOOMINGTON INDIANA**

  
*Tree of Life*

**LAWRENCE COUNTY  
COMMUNITY FOUNDATION**

**sodexo**

**The Herald-Times**  
*See what's in it for you*

**Sweet Grass**  
RESTAURANT  


**Baxter**

**Sam's CLUB**

**ROTARY INTERNATIONAL**

 **macy's**

  
**ORANGE COUNTY  
COMMUNITY FOUNDATION**

**B TOWN MENUS**  
.com

  
**EAGLE POINTE**  
-GOLF RESORT-

 **German American**  
Banking | Insurance | Investments

**MARCH AGAINST HUNGER**

**COMMUNITY FOUNDATION**  
BLOOMINGTON • MONROE COUNTY

 **BROWN COUNTY  
COMMUNITY FOUNDATION**

*Thanks to all of our donors, supporters, and volunteers, of whom this page is a representative sample. Without you, none of what we do could be possible. With each hour volunteered and each donation received, we are helping "take the hunger out of poverty" and YOU are the driving force behind that.*

