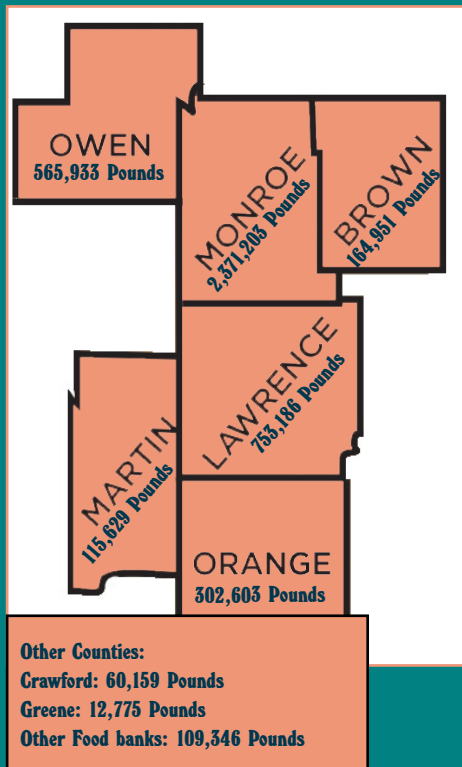
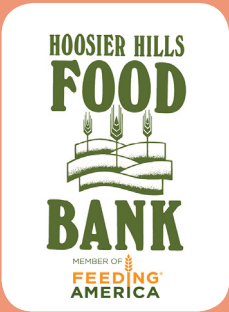




# Hoosier Hills Food Bank

## 2016 Annual Report

Issued March 2017





**“Let us not grow weary in doing good, for in due season, we shall reap if we do not lose heart.”**

We didn't lose heart after a disappointing 2015. We renewed our commitment and determined to feed more people. And with your help, our efforts were resoundingly successful.

We distributed more food in 2016 than in any other year in our history, and over 28% of it was fresh produce. Each day our doors were open the equivalent of 14,000 meals were provided.

Hoosier Hills Food Bank is driven by the belief that no one deserves or needs to go hungry. Ensuring regular access to nutritious food is not only essential for human life and health, it's an indication of our humanity. So we continue to focus on our core mission of rescuing food that would otherwise be wasted and securing additional food resources to eliminate hunger and reduce food insecurity.

We have a lot of help in that effort. Our annual report is one mechanism to thank those who support us and to demonstrate our accountability to the communities we serve. We know that one successful year isn't enough. We can't grow weary. After all, people must eat every day. From Head Start to Hospice, we support partners working to feed people at every stage of life. So we remain dedicated to providing effective and efficient programs that will continue to ensure that no child, no senior, no family....no one goes hungry.



**“One of the greatest feelings in the world is knowing that we as individuals can make a difference. Ending hunger in America is a goal that is literally within our grasp.” – Jeff Bridges**



## HOOSIER HILLS FOOD BANK

Annual Report 2016

2333 West Industrial Park Drive

P.O. Box 697

Bloomington, Indiana 47402

(812) 334-8374

[www.hhfoodbank.org](http://www.hhfoodbank.org)

### MISSION:

Hoosier Hills Food Bank collects, stores, and distributes food to non-profit agencies feeding the low-income, ill, and children in south central Indiana and works to educate the community about hunger.

Hoosier Hills Food Bank (HHFB) is a member of Feeding America, Feeding Indiana's Hungry (FIsh), and United Way of Monroe County.

### BOARD OF DIRECTORS 2016:

Kevin R. Robling, President	Jessica McClellan
Adrian Reid, Vice President	Trina Mescher
Chuck Cooksey, Treasurer	Jeremy O'Leary
Nancy Kaster, Secretary	Margie Rice
Maurice Garnier	Tom Ruemler
Chris Gray	Scott Shackelford
Nita Horrarr	Everett Southern
George Huntington	Pam Vanzant

### STAFF 2016:

- Julio Alonso, Executive Director and CEO
- Brandon Bartley, Food Sourcing Coordinator
- Will Bruce, Food Rescue Driver - Meal Share Route
- Jake Bruner, Director of Development & Administration
- Courtney Drescher, IU Advocate for Community Engagement
- Michael Etter, SPEA Service Corps Fellow - Programs
- Dylan Jones, Food Rescue Driver - Morning Route
- Erin Hollinden, Agency Relations Coordinator
- Ryan Jochim, Volunteer Coordinator
- Tiara Mackins, SPEA Service Corps Fellow - Development
- Ben Mescher, Inventory Specialist
- Donn Middleton, Warehouse Manager
- Kezia Scherer-Berry, Work Study
- Casey Steury, Director of Programs
- Sara Swan, Garden & Gleaning Program Coordinator
- Dan Taylor, Assistant Director
- Saleem Tucker, Cox Scholars Intern
- Teddy Wallace, SPEA Professional Development Intern - Programs
- Laura Wang, SPEA Professional Development Intern - Development
- Brad Williams, Food Rescue Driver - Rural Retail Route

### The following staff contributed to our work in 2016, but moved on to other pursuits:

- Angeline Bickner, Bobbi Boos, Dex Conaway,
- Kelly Fraser, Laura Gambrel, Marshall Gardner,
- Deke Hager, Tyler Steury, Marina Young,



HHFB is an equal opportunity employer and provider. Federal discrimination complaints can be directed to 201-720-5964. Approximately 13% of our funding comes from federal government sources and 6% from other government sources with 81% coming from non-governmental sources. Full non-discrimination policy is available on our website, [www.hhfoodbank.org](http://www.hhfoodbank.org). Printed locally on recycled paper.

# PROGRAMS, SERVICES & OPERATIONS

## Local Food Rescue, Food Distribution & Nutrition

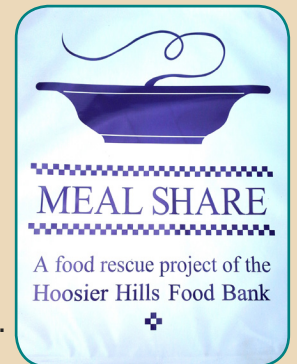
The food bank's main purpose is to collect and distribute food, with special attention to rescuing food that might otherwise be wasted. This is our core effort and in 2016 we distributed a record 4,455,785 pounds of food, up 18% over the prior year. Of that total, 1,280,507 pounds were fresh produce, an increase of 51% over last year and representing over 28% of our total.



Retail/wholesale donations rebounded in 2016 and each day, our hard-working Food Rescue Drivers Will Bruce, Dylan Jones and Brad Williams paid visits to some combination of our 26 core retail/wholesale donors and 46 Meal Share prepared food donors. The drivers also visited partner agencies each day, offering food straight from the donors for their programs and we added deliveries to help with special circumstances for agencies like Pantry 279 and First United Methodist Church. Over 2.7 million pounds or more than 60% of HHFB's food was delivered to agencies through daily, weekly or monthly deliveries. Dylan, a past summer VISTA was hired as our Programs Specialist but promoted to full-time driver as drivers

Deke Hager and Tyler Steury, who also helped collect food earlier in the year moved on to other positions.

Inventory Specialist Ben Mescher recorded incoming food from the driver routes, community food drives, purchases, and other sources and disbursed it to agencies throughout the year. Ben celebrated his 10th anniversary with HHFB during 2016.



Prepared food from restaurants and food service operations is repacked two nights a week in our repack kitchen at then frozen for distribution to agencies. Meal Share prepared food donors helped us provide the equivalent of 58,000 meals and include some of our finest local eating establishments. Volunteers provided over 1,389 hours of service repacking Meal Share during the year.

The Garden Route on Wheels (GROW) delivered over 55,000 pounds of fresh produce to 15 agencies in Monroe County and was expanded to include periodic deliveries to five Owen County agencies.

In addition to increased local retail/wholesale donations, we were also fortunate to see increases in food received through our national Feeding America network. FA works with national donors to secure food for 200 food banks across the country. As a member, HHFB can access nationally donated food through FA by paying transportation costs or in some cases, value added processing (VAP) costs. It's one of the most economical ways we have to secure large quantities of food, and particularly large quantities of fresh produce. National network donations were up 49% in 2016, bringing in over a quarter million pounds more than in 2015. Our Feeding America relationship allows HHFB to leverage national food donations for our community that are valued at over \$1.25 million.



Pictured right are Meal Share volunteers. On this night, HHFB said farewell to Olivia Gugliemotto who completed 85.25 service hours in the warehouse and garden.



Network produce along with other targeted grant purchases, gleaning and donations enabled us to distribute more fresh produce than ever and in August circumstances provided us with a huge amount and variety of produce all at once. This led to our first ever direct distribution of produce, “Farm Fresh Friday” when with very short notice we organized a distribution at the food bank that provided over 550 people with more than 10 tons of cabbage, lettuce, tomatoes, watermelons, bell peppers, cantaloupe, green beans and sweet corn in drive through style.



Our Programs Specialist also provided some nutrition education classes at Girls, Inc. and developed nutrition and recipe information for distribution to our mobile pantry and senior food box clients.

### Families First Mobile Pantry

Our monthly mobile food pantry program continued to serve clients in Bedford, Mitchell, Orleans and Shoals during 2016 with some slight logistics changes. Distribution times were changed from 4:30-6:30 to 4-6pm to reflect the trends we saw in client attendance and help reduce staffing costs; and new locations were found to host both the Mitchell and Shoals mobile pantries with smooth transitions. Community Baptist Fellowship Church became Sherwood Oaks Christian Church – Bedford but continued hosting both our mobile pantry and senior food box distributions.

Our pantries served over 5200 households and more than 14,000 individuals in 2016, averaging 437 households and 1180 individuals per month. In keeping with our goal of improving nutritional access, 40% of all food distributed through our mobile pantries was fresh produce. Mobile pantry volunteers put in 1,088 hours helping set up, serve and tear down last year.



### USDA Senior Food Box & Commodity Programs

With continued leadership from Director of Programs Casey Steury, our programs staff saw some transition as SPEA Service Corps Fellow Kelly Fraser graduated and went to work at the Oregon Food Bank. She was replaced by Michael Etter and we were able to add SPEA Programs Professional Development Intern Teddy Wallace to the team as well.

The Emergency Food Assistance Program (TEFAP) provides staple commodities to our agencies for distribution through food pantries or on-site meals. The program, which serves 34 of our partner agencies, is intended to serve people with incomes at or below 185% of the federal poverty level and is a self-declaration program. TEFAP provides a great deal of quality food but also comes with many record-keeping and compliance requirements which some agencies prefer to forgo. We received over 700,000 pounds of TEFAP in 2016, up 16% and representing 15% of all food distributed.



The Commodity Supplemental Food Program (CSFP) provides a monthly box of dry staple foods to seniors 60 and older who have incomes no greater than 130% of the federal poverty level. Early in 2016, our caseload was increased from 850 to 925 seniors and we expanded CSFP to include Owen County so that it now serves all six of our service area counties as well as Crawford County. Currently, around 90 seniors are being served in Owen County with assistance from one of our partner agencies, Garrard Chapel. The CSFP distribution sites for Shoals and Orleans were changed in order to coincide with our mobile pantry distributions in those communities, making them more efficient and user friendly.

As part of our nutrition initiative, we supplement CSFP boxes with fresh produce for the senior clients whenever possible. In 2016, we were able to provide seniors with 62,597 pounds of fresh produce in addition to their box of food, 125% more than in 2015. We supplemented the dry goods provided by the government with fresh produce that represented 14% of the total food these seniors received.

In January, the Indiana State Department of Health, which administers these US Department of Agriculture programs, released the first ever CSFP State Plan for the state of Indiana, which brought more clarity and consistency to the program. However, new rules, procedures, and documents had to be created and implemented and all 925 of our seniors needed to complete new applications and proxy forms to bring us current, an unsettling process for many of these clients. Our programs team pulled together to make all this happen effectively and as compassionately as possible for our clients. We also successfully passed our biennial monitoring visits from ISDH for both USDA programs.



## Garden, Gleaning & Plant-a-Row Programs

We saw a transition in our program this year as Bobbi Boos moved on in the spring and Garden & Gleaning Coordinator Sara Swan stepped into the role. Getting to our garden, a partnership with Monroe County Parks and Recreation at Will Detmer Park was much more challenging than

usual as construction kept Vernal Pike closed off almost all year.



Unfortunately we were not able to obtain intern support for the garden last summer and volunteers were not as plentiful as in years past. Combined with weather-related issues this meant that our yield was down. Weeds and pests got the best of our watermelon and squash crops, but we brought in lots of lettuce, Chinese cabbage, carrots, sweet potatoes and turnips among other things.

Fortunately, however, our gleaning program exploded with a 163% increase in incoming fresh produce, largely through our partnership with Harriman Farms. Every Tuesday a group of dedicated volunteers joined Sara in visiting Harriman to glean a host of great products like bell peppers, tomatoes, butternut squash and spaghetti squash.



Volunteers provided 985 hours of service in the garden and gleaning program and this labor intensive process is only possible because of their help. In a way, some of the donors through the Plant-a-Row program could also be considered volunteers – planting and harvesting extra food for us from their own gardens.

Almost one quarter of our volunteers were under 18, many of whom had their first gardening experience at our garden. This underlines the importance of the gardening program: providing our community with the opportunity to participate in the tough and gratifying growing process while creating a source of fresh, organic, and nutrient-rich produce less than 2 miles away from the food bank.



## Agency Relations

Agency Relations Coordinator Erin Hollinden plays two major roles – monitor our agencies to ensure compliance with the standards we must meet; and advocate for ways we can improve our services and highlight the accomplishments of our partners. Erin conducted 44 monitoring site visits in 2016 and helped us usher in 4 new agencies including Recovery Engagement Center, Bloomington Beacon and Springs Valley Education Center. 4 agencies also decided to allow their membership to lapse. We also worked with our largest partner agency, Mother Hubbard’s Cupboard to facilitate membership for Crimson Cupboard, a new student run pantry on the Indiana University campus. Crimson Cupboard is calling attention to the issue of food insecurity among students and HHFB was pleased to receive the Schreck Community Award from the Dean of Students Office for our support of the pantry in 2016.



Hannah, Kristen, and Kayte from Mother’s Hubbard Cupboard

June & Linda from Girls Inc.



We had 103 active agencies in 2016 and all of them do phenomenal work all year but one stand out success story in 2016 was Pantry 279. Founded by Girl Scout Troop 279, this pantry went from serving 43 households a month to an average of 662 in its first year. These “golden girls” also stepped up and provided 700 holiday baskets in November. By chance, Pantry 279 was also the recipient of HHFB’s 50 millionth pound in February and was given 50 cases of macaroni and cheese to acknowledge the milestone.



Margaret, Linda, and Nancy from

In response to specific agencies requests and by identifying needs, Erin also created new hand-outs for agencies with best practice information on inspiring volunteers and combatting burnout, formulas for equitable food distribution through client choice, and food budget documentation formats. During their last monitoring visits, agencies gave HHFB an average overall 9.5 satisfaction rating on a 1-10 scale.

## Operations, Fleet & Facility Maintenance

Maintaining over 15,000 square feet of warehouse, cooler and office space as well as 10 vehicles and other equipment is a big job for Assistant Director Dan Taylor and Warehouse Manager Donn Middleton. Fortunately, they are helped by many volunteers and Work Study Warehouse Assistant Kezia Scherer-Berry.



We logged over 72,000 miles on our fleet of 4 box trucks (Connie, Jumbo, Ulysses and Wally), 4 vans (Barracuda, Benji, Growver and Jack), our pick up truck (Daredevil) and dump truck (Dumpy). Maintenance is expensive but fortunately our repair bill was lower than usual last year. Unfortunately, we did spend more than usual on repairs for our other mechanized warehouse help – Forky, Porter, Argos, Thing One and Thing Two, which are critical components of our ability to move food (not to mention books) around quickly and safely.

Our operations involve a lot of logistics in addition to the regular daily collections and distributions. Scheduling and coordinating incoming and outgoing deliveries and managing supplies, equipment, pest control and safety programs must be done according to standards that enable us to pass regulatory audits and inspections. These things can be especially challenging with a small staff because everyone can get sick or takes a vacation occasionally and an absent staff member means we have to pull together and cover what needs to be done. Our team does that well.

## Development & Administration

### Fundraising, Food Sourcing, Donors & Support

HHFB relies on three key types of support to fund our mission – food, funds and volunteer time. The development team, led by Executive Director and CEO Julio Alonso and Director of Development and Administration Jake Bruner received a huge boost with the awarding of a spring grant by the Community Foundation of Bloomington and Monroe County to create a full-time Food Sourcing Coordinator position. Programs Specialist Laura Gambrel was promoted internally to fill this role and made great strides in developing it before moving

out of state and being replaced by Brandon Bartley. Brandon, a past intern, was initially hired as our Programs Specialist but promoted when Laura moved. The team also saw a transition of interns as SPEA Service Corps Fellow Tiara Mackins and SPEA Professional Development Intern Laura Wang joined in mid-year, replacing Angeline Bickner and Marshall Gardner, who helped us during the first semester of the year.



## OPINION

The Herald-Times  
TUESDAY, DECEMBER 6, 2016 **A7**

### OUR OPINION

## Seasonal generosity a 'blessing' for clients of Hoosier Hills Food Bank

This is the season of giving, and word from the Hoosier Hills Food Bank indicates the need for givers continues to rise.

In a news release issued Monday, the food bank announced it had distributed 4,013,747 pounds of food through Nov. 30, which is 21 percent more than a year ago and already more than the 3,766,104 pounds distributed in all of 2015.

The good news is there have been groups and organizations step up to help Hoosier Hills Food Bank meet the ongoing need, especially with fresh foods. Executive Director Julio Alonso, said in the release the organization has seen increases in fresh produce "from retail donations; Farmers' Market donors and gleanings partly through the Community Foundation's support of a new food sourcing coordinator position, but we've also had the support necessary to leverage these large national donations of fresh produce." He also cited Feeding America.

One local source that's helped a lot is

Smithville Charitable Foundation, which arranged for the food bank to accept delivery of 40,000 pounds (21 pallets) of California oranges on Monday. Alonso was excited by the opportunity to brighten some children's holidays.

"Citrus has always been out of reach for us, but I remembered always getting a couple of oranges in my Christmas stocking as a kid and we really wanted to provide something special this year," he said in the release. "Thanks to Smithville, some children are likely to see oranges in their stockings this year, too, and a lot of senior citizens are going to get fresh oranges with their monthly food box."

Repacking all those oranges will allow for at least 10,000 units for distribution.

Alonso called it a holiday blessing. It's a blessing for the 100 nonprofit agencies in Brown, Lawrence, Orange, Owen, Martin and Monroe counties and the individuals they serve.

This is the kind of good news we like to share during the holiday season.



For the first time in our history, HHFB has a full-time position dedicated solely to securing more food. Visits from Feeding America national office staff and attending FA's annual food sourcing and operations conference helped us gain knowledge. Brandon is now responsible for maintaining regular contact with all food donors, acting as a liaison, overseeing and increasing community food drives and seeking new sources of food. The phrase "game changer" is more than accurate to describe the addition of this position and despite the fact that it is still developing potential, we saw gains and results in 2016.

Donations from local retail and wholesale sources rebounded and were up by 25%, comprising half of all incoming food. Walmart was once again our largest food donor with the IMU Tudor Room leading in Meal Share prepared food donations. Targeted grants made food purchases possible including support from the Indiana State Department of Agriculture's food bank funding program, the Emergency Food & Shelter Program and Perry and Van Buren Townships. Smithville Charitable Foundation and Monroe County's Sophia Travis Community Grant program enabled us to meet our "More than a Million" fresh produce goal and provided a special first-ever distribution of a full load of fresh oranges during the holidays. Feeding America's produce program provided us with hundreds of thousands of pounds of fresh product for transportation and VAP costs. And a special summer fundraising appeal allowed us to purchase a large quantity of low salt peas with a lead off gift from Serv Pro of Monroe County.

The grant that made the food sourcing position possible was one of several special announcements we were able to make at our Gold-themed annual report release luncheon last March. Over 150 volunteers, board members, staff, agency representatives, elected officials and donors attended as we announced the milestone distribution of our 50 Millionth Pound of food to Pantry 279. We also acknowledged Dan Taylor's 30th anniversary with HHFB along with 10th anniversaries for Casey Steury and Julio Alonso. The Gold theme represented both the number 50 in relation to the 50 millionth pound, and the color of success and excellence as we resolved as a team and an organization to move past the low numbers of 2015 and create positive change in 2016.

Kroger made a substantial financial gift during that luncheon in addition to its continued support through food drives, plastic bags for the NALC food drive and funding for a can structure. Bloomingfoods and Lucky's conducted in-store fundraising campaigns that enabled customers to donate or purchase products that benefited HHFB and Walmart again sponsored its Fight Hunger, Spark Change campaign raising significant funding support.



Our team worked hard to continue bringing in the financial resources necessary to meet our goals with grant applications, direct mail appeals, small events and individual contacts as well as our two signature events, Soup Bowl and the Book Fair. We presented our triennial allocations request through the United Way of Monroe County's Vision Council successfully. The City of Bloomington Jack Hopkins Social Services program funded the purchase and installation of a new, higher capacity lift-gate for Wally and the Lawrence County Community Foundation provided a grant to purchase insulated passive refrigeration pallets for use at our mobile pantries and in deliveries. And CDBG funding through the City of Bloomington as well as NAP tax credits through the Indiana Housing and Community Development Authority helped offset operations salaries.



While overall community food drive pounds were down by about 12%, many regular and new food drive sponsors came through including "Stomp out hunger" at the IU Auditorium, Attorney General Greg Zoeller's final "March Against Hunger", Hoosier Hysteria, IU Health Bloomington, Printpak, Marsh, "the Y", MCPL Food for Fines, UITS, Baxter and Acacia Fraternity. The NALC Stamp Out Hunger food drive was our largest once again and increased its totals over the prior year by about 4%. We also continued our long-term successful partnership with the IU Office of First Year Experience and Orientation with service projects and food donations from incoming freshmen.

## Volunteer Program & Special Events

Volunteer Coordinator Ryan Jochim has the important job of recruiting, training and making welcome 2,185 volunteers who help with all aspects of HHFB's operations. With assistance from Advocate for Community Engagement Courtney Drescher and Cox Scholar Saleem Tucker, Ryan managed volunteers who provided 15,296.75 hours of service. The number of volunteers increased 6.8% over 2015 and volunteer hours increased 2.1%.

Simply put, we couldn't function without volunteers. They serve on our board and provide support in our office, warehouse and garden. Programs like Meal Share, Gleaning, mobile pantry and the CSFP Senior Food Boxes couldn't be done without them. Once again in 2016, volunteers provided the kick off to our year on Martin Luther King Day, with over 100 people helping with a variety of projects, sponsored by the City of Bloomington.

Volunteers are also crucial to a wide range of community events that support the food bank including the NALC Stamp Out Hunger food drive, Pi(e) Run, Taste of Bloomington, CROP Maze, and one of our favorites, Hoosier Hysteria.





HHFB is also fortunate to be the sponsor of two of the community's most treasured events, starting with the Soup Bowl Benefit in February. The 22nd annual Soup Bowl was another great success, with over 700 people joining us in the Bloomington/Monroe County Convention Center for an evening of food, music and fun celebrating local artists, local restaurants, local beverages and the work of hunger relief with a special welcome from new Bloomington Mayor John Hamilton. Nearly 60 volunteers, including a dedicated organizing committee are crucial to making this event happen. And dozens of corporate sponsors help make it the food bank's largest annual fundraiser.

In 2016, we hosted the annual Community Book Fair for the second time and saw increased attendance with over 3,500 guests in six days at the Monroe County Fairgrounds. The transformation of the community building takes a full week with our staff and volunteers delivering, unpacking and displaying nearly 100,000 books, media, posters, stamps, postcards and other collectibles. This year's fair brought back events like Adoptable Animals from the Bloomington Animal Shelter, Veteran's Appreciation Day and Family Day and we added Tarot Card readings with Joe Lee and a Heroes Day participated in by six local fire departments to kick off Fire Prevention Week. One sad note was the loss earlier in the year of veteran volunteer Joann Dodd, whose 30 year commitment to the book fair was celebrated by the naming of the fair's central aisle as Joann Dodd Blvd. Over 340 individuals volunteered more than 2,760 hours to make the book fair happen.



Our regular volunteers are too numerous to list here but a handful come in to help so often and so regularly that they are practically members of the staff. This includes warehouse regulars like "Bronx Dan" Morelli, John Harl, Trevor Jones, Mollie Ables, Caroline Moh, Dale DeSmith, Marlow Smethurst, Marjorie Hershey, Pam Bunis, Georgia Emmert, Teresa Chestnut, Marcia Vander Linden and Rebecca Alter. We're also proud to host weekly volunteer sessions for a group of friends from LifeDesigns. Some other key volunteers aren't in the warehouse weekly but are regulars for other programs, including Mark Frye, Russ Clinton, the Peske Family, Russ Spicer, Pam Dyer, Vladimir Menkov, Leroy Rothrock, Patty Denison, Jennifer Vickers, Olivia Gugliemotto, Lee Holsapple, Linda and Steve Eisele, Minority Association of Pre-Med Students, Timmy Global Health, and Alpha Delta Pi. And, of course we also have about two dozen fantastic volunteers who spend the year sorting and packing books for the book fair.

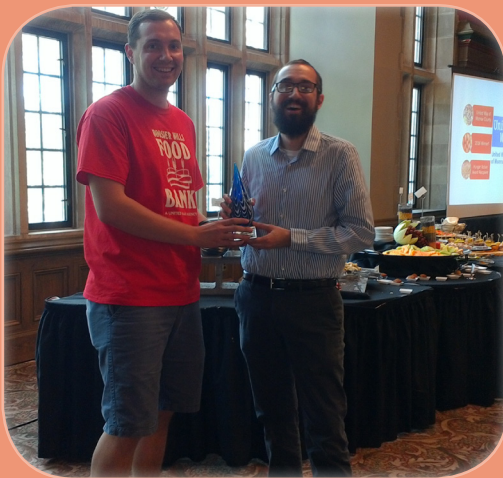


## Hunger Action Awards

2016 marked the 10th anniversary for HHFB's annual Hunger Action Awards. We were once again graciously hosted by Sodexo and the Indiana Memorial Union Tudor Room for a reception on June 7th, attended by over 100 volunteers and partners. This year's red t-shirts for volunteers helped us show a little Hoosier pride and we were pleased to have a representative from Feeding America on hand to close out the event. Awards were presented to the following:



**Matt Gougherty, Outstanding Volunteer**  
**Community Baptist Fellowship Church, Outstanding Community Partner & Volunteers**  
**IU School of Public and Environmental Affairs, Outstanding Community Partner**  
**NALC Branch 828, Charlie Thompson Award**  
**United Way of Monroe County, Outstanding Community Partner**







## 2016 Annual “Gold” Meeting

Hoosier Hills Food Bank had an annual meeting in 2016 that if you attended you will not likely soon forget. 2015 had its fair share of “doom and gloom” with food donations plummeting and not quite meeting our goal in overall total distribution, the gold meeting was intended to reverse that negative experience and start off fresh and motivated. We introduced Pantry 279 as the recipient of our 50 millionth pounds distributed and gave them 50 cases of golden mac and cheese for their food pantry. We also recognized our veteran food banker Dan Taylor for his 30 years of service and Casey Steury for his 10 years of service. Julio Alonso spoke and introduced our 2015 Annual Report and Jake Bruner talked about the theme of gold and our goals and inspirations moving forward. We also had the opportunity to announce our new Food Sourcing Coordinator position. It truly was a day to remember and sprung us forward for the record year we had in 2016.



## Soup Bowl 2016

The 22nd Annual Soup Bowl Benefit was held on February 22nd at the Bloomington/Monroe County Convention Center. Over 40 local restaurants provided soup to sample along with cookies, bread, Oliver Wine, Upland Beer and Soma Coffee and nearly 40 potters provided bowls for the event. Thanks to the sponsors, restaurants, musicians, committee members, volunteers, attendees and donors, we were able to raise nearly \$100,000 to help us provide food to people that are in need.







## 2016 Bloomington Community Book Fair

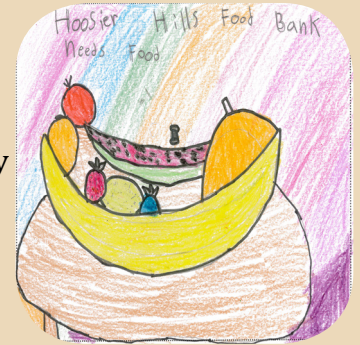
Hoosier Hills Food Bank was excited to host the 33rd Annual Community Book Fair from October 6th to October 11th as it is the largest event second to the soup bowl that the food bank hosted in 2016. We had nearly 100,000 items including books, dvds, cds, and thousands of stamps and collectable postcards, etc. In addition to the wide variety of items featured, we were also able to offer a variety of family activities including Chick-Fil-A-Cow with kids activities, local food trucks, fire prevention activities and many more. Overall, the book fair was a great success and we could not have done it without our sponsors and volunteers.



## Advocacy, Education & Outreach

HHFB does not engage in partisan politics and only lobbies on a select and limited basis related to hunger issues. However, we do engage in advocacy and education to inform the community about hunger issues and encourage them to take action. We rely on our partners at Feeding America and Feeding Indiana's Hungry to lobby on behalf of our efforts and the programs and policies that help our clients and we try to connect interested advocates with these organizations. But we know that we can't solve the problem of hunger and food insecurity without some levels of government support – either through grants, programs or policies, so we do keep in contact with our legislators, attending information sessions, and inviting them to visit us, and this year we paid particular attention to Child Nutrition Reauthorization efforts that ultimately failed to secure a robust bill protecting and expanding important child nutrition programs.

Our Children's Art Calendar is a popular education tool that we share with donors and supporters as well as the general public. We engage local elementary and middle school students with presentations about hunger and the food bank and ask them to reflect on those issues with drawings.



It's important that we constantly keep our message in front of the public to ensure that hunger relief remains a priority and that we have the support to meet our goals. Our staff engages the public through dozens of community presentations, food bank tours, and media releases about our efforts as well as by participating in local hunger and food security working groups. We are a member of the Greater Bloomington Chamber of Commerce and the Local Growers Guild and some staff serve in organizational leadership positions with Julio chosen for another term as Board Chair of Feeding Indiana's Hungry and Jake elected to serve as Vice President of the United Way Agency Directors Association. We also walk in the 4th of July parade and host a booth at the county fair, both to collect food and remind the public of our work.



Social media is an increasingly important part of our efforts and in 2016 we increased our presence by 46% with 1,665 Facebook friends, 1,037 Twitter followers and a new Instagram account with 106 followers. In addition we published five newsletters and our annual report and saw over 150 print media hits.





## Administration & Compliance

While we had an “off year” from our two major compliance audits, HHFB successfully passed our biennial audit from the Indiana State Department of Health for USDA program as well as our visits from USDA and the ISDH Wholesale Food Inspection program. We made sure to meet all our other compliance and reporting requirements for grants, finances and operations as well.



HHFB has consistently met our Feeding America compliance requirements for distribution levels of “Meals Per Person In Need” (MPIN) in all six of our counties and 2016 was no exception. To meet another requirement, our CEO and Director of Development and Administration attended the Feeding America conference in Houston in the spring. And our board of directors reviewed Performance Benchmarking standards which compare us to peer food banks on a variety of metrics.

Our board saw some change in 2016 with the departure of Jeremy O’Leary and Nita Horrar and the addition of Pam Vanzant. Board members Maurice Garnier, George Huntington, Nancy Kaster, Jessica McClellan, Trina Mescher, Scott Shackelford and Everett Southern were re-elected to new terms. Our board continuously reviewed policies and procedures with an emphasis this year on financial internal control review.



Another report we monitor closely is Feeding America’s annual Map the Meal Gap, usually published in the spring. The report provides us with both overall and child food insecurity rates at the county level. The 2016 numbers are shown on the back of this annual report and we were encouraged to finally see a very slight drop in them over 2015’s numbers. Unfortunately, they’re still too high for us to relax our efforts. Over 40,000 people, including more than 10,000 children in our service

area are food insecure, and our area’s rates are above the state and national average. We’re hopeful that economic improvements will enable more people to move out of food insecurity, but we know there is a long way to go.

We were fortunate to host Feeding America national office staff member Josh Blair for a week this summer as part of an FA internship program. We learned much from Josh and shared many of our practices and successes. We also hosted the staff of Catholic Charities Terre Haute Food Bank to share information and procedures and we successfully obtained two summer VISTA interns, Sabrina Gowda and Carrie Hardy to help with development and programs.

Naturally, being based in Bloomington we have a valued relationship with Indiana University. Students, faculty, administration, organizations, food service providers and other members of the university community support our work in many ways with volunteer hours, financial support and food donations. But one of our most important relationships is with the School of Public and Environmental Affairs, which we acknowledged with a Hunger Action Award in 2016. SPEA provides us with four crucial team members through the service corps fellow and professional development internship programs and we’ve been fortunate to host several very talented young people, including those currently helping our programs and development teams. The cost of replacing these skilled and capable individuals with paid staff would be more than we can handle and we’re very grateful to have them as part of our team.



## Looking Forward

By necessity, much of the information in this report will be several months old by the time we're able to compile and publish it, but we believe it is a useful tool to providing a glimpse of what goes on at HHFB. Moving forward into 2017, we are more committed than ever to meeting our goal of a hunger free community. Because we know that our record numbers from 2016 still aren't enough, we resolve to top them this year. We'll also maintain our emphasis on providing more fresh produce and a goal that it will be at least 25% of all food we distribute.

Brandon's promotion to Food Sourcing coordinator in December left us with a position to fill at the end of 2016 and we were pleased to move Dylan Jones back into that role in February. Alas, we lost another member of the family in January when we had to retire our book moving and food drive collecting van, "Benji," who "went to live on a farm." We also received an increase in our CSFP caseload in January which will allow us to serve 960 seniors in 2017; and Julio, Jake and Brandon attended a regional meeting at Gleaners Food Bank in Indianapolis to begin planning for a produce mixing center that could bring us greater quantities and varieties of fresh produce through the network.

We're also working on our accountability as 2017 will bring both our biennial Feeding America compliance audit and our biennial AIB International third party food safety audit. The new year also brings new administrations to power at both the state and national levels and we will continue to monitor government policies that affect poverty and hunger and encourage our elected officials to keep in mind those who struggle to put food on the table.

On a practical level we will work on enhancing our fleet in order to replace aging vehicles as needed; and on finding support to increase hours for our program staff, which is working hard to keep up with compliance requirements while serving ever more people. Our long-term planning includes revisiting and issuing a new strategic plan and building our financial reserves, which were lowered in 2015 as we purchased more food to keep up with falling donations.

We're also continuing to deal with serious challenges posed by I-69 construction, which has left us with no access to state road 37 before all the frontage road projects were completed. It's made it more difficult for volunteers and donors to find us and added 10 or more miles a day to our truck routes but we're working through it and hope things will improve once the 17th Street connection is completed.

We'll do all of this with the help of our community and with the values we hold dear as our guide. We're extremely grateful for the support that makes it possible to collect and distribute so much food. We know that many people depend on us and together with our partner agencies, volunteers, food and financial donors and advocates we will continue doing our best to ensure that no one goes hungry on our watch.

### Statement of Values

Hoosier Hills Food Bank, Inc.

Adopted by Board of Directors April 19, 2010.

Hoosier Hills Food Bank is a non-profit corporation dedicated to the elimination of hunger in south central Indiana.

Our values, consistent with that purpose include:

A commitment to the fair treatment and dignity of all persons, but especially those individuals using the services of HHFB and its partner agencies and the volunteers who support those services.

A commitment to the right of all people to have access to safe, affordable, nutritious food.

A commitment of accountability and transparency to the food and financial donors who support our work and to respecting their privacy and intentions.

A commitment to providing our employees with a living wage, reasonable employment benefits and fair and equitable treatment.

A commitment to providing our partner agencies with the best possible variety of quality food that our resources will allow and to being responsive to their needs.

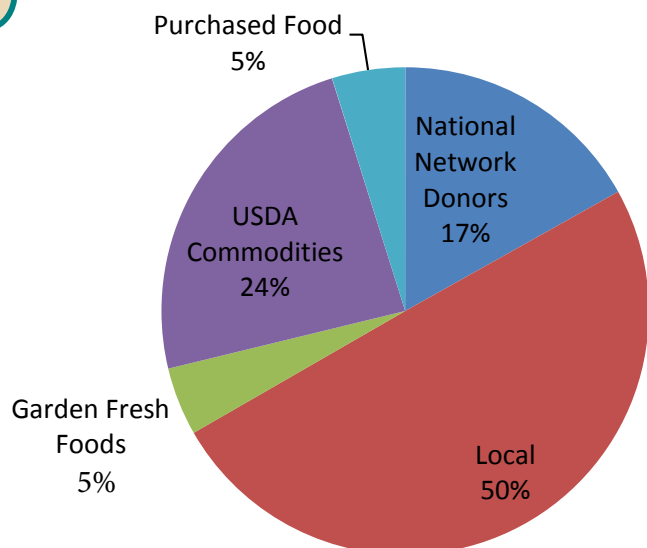
An appreciation of the diverse nature of our community and a commitment to inclusive practices in the hiring of staff, recruitment of volunteers and provision of services.



## FOOD RECEIVED 2016

By Donor Source	2015	2016	Change	% Change	%Total
<u>National Network Donors</u>					
Feeding America Network	435,082	700,158	265,076	61%	15%
Gleaners Cluster	27,400	9,483	(17,917)	-65%	0%
Interaffiliate Transfers	66,658	76,470	9,812	15%	2%
<b>Network Total</b>	<b>529,140</b>	<b>786,111</b>	<b>256,971</b>	<b>49%</b>	<b>17%</b>
<u>Local Donors</u>					
Local FA Donors	947,333	1,224,172	276,839	29%	26%
Local Regular Donors	704,576	903,191	198,615	28%	19%
Meal Share Donors	69,331	74,115	4,784	7%	2%
Community Food Drives	129,042	118,204	(10,838)	-8%	3%
<b>Local Total</b>	<b>1,850,282</b>	<b>2,319,682</b>	<b>469,400</b>	<b>25%</b>	<b>50%</b>
<u>Garden Fresh Foods</u>					
BC Farmer's Market	19,910	25,422	5,512	28%	1%
Plant A Row	1,497	1,025	(472)	-32%	0%
Gleaning Program	66,802	175,878	109,076	163%	4%
HHFB Garden	15,608	8,571	(7,037)	-45%	0%
<b>Garden Total</b>	<b>103,817</b>	<b>210,896</b>	<b>107,079</b>	<b>103%</b>	<b>5%</b>
<u>USDA Commodities</u>					
TEFAP	615,117	716,123	101,006	16%	15%
CSFP	353,269	399,225	45,956	13%	9%
<b>USDA Total</b>	<b>968,386</b>	<b>1,115,348</b>	<b>146,962</b>	<b>15%</b>	<b>24%</b>
<u>Purchased Food Program</u>					
<b>Purchased Total</b>	<b>368,438</b>	<b>226,003</b>	<b>(142,435)</b>	<b>-39%</b>	<b>5%</b>
<b>Total Received</b>	<b>3,820,063</b>	<b>4,658,070</b>	<b>838,007</b>	<b>22%</b>	<b>100%</b>

### Food Received by Donor Source



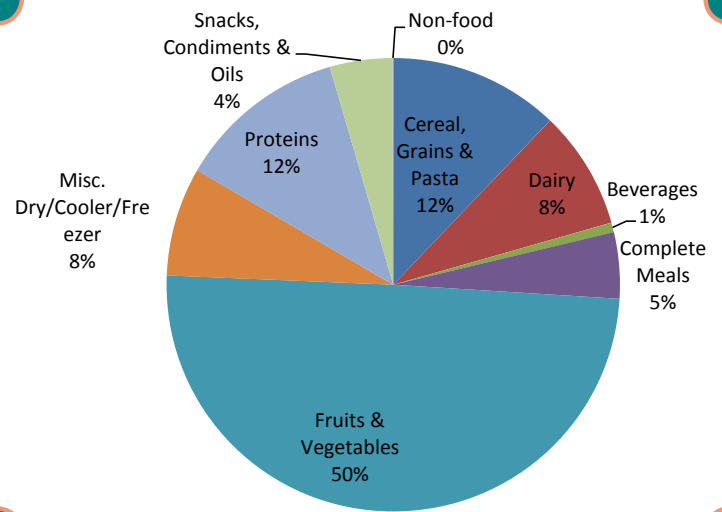
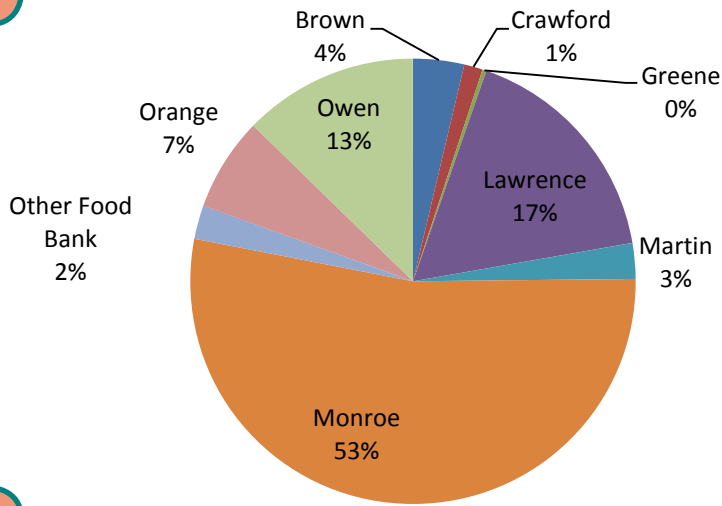
## FOOD DISTRIBUTED 2016

By Donor Source	2015	2016	Change	% Change	% of Total
<u>National Network</u>					
Feeding America System	450,371	665,975	215,604	48%	15%
Gleaners Cluster	27,050	9,525	(17,525)	-65%	0%
Inter-affiliate Transfers	66,751	76,158	9,407	14%	2%
Total FA Network	544,172	751,658	207,486	38%	17%
<u>Local</u>					
Community Food Drives	110,300	117,172	6,872	6%	3%
Meal Share	65,989	69,768	3,779	6%	2%
Local Retail	1,688,115	2,168,719	480,604	28%	49%
Total Local	1,864,404	2,355,659	491,255	26%	53%
<u>USDA</u>					
CSFP	353,269	399,225	45,956	13%	9%
TEFAP	636,505	693,500	56,995	9%	16%
Total USDA	989,774	1,092,725	102,951	10%	25%
Purchased	367,754	255,743	(112,011)	-30%	6%
<b>TOTAL DISTRIBUTED</b>	<b>3,766,104</b>	<b>4,455,785</b>	<b>689,681</b>	<b>18%</b>	<b>100%</b>
<u>By County</u>					
Brown	187,694	164,951	(22,743)	-12%	4%
Crawford	74,381	60,159	(14,222)	-19%	1%
Greene	13,007	12,775	(232)	-2%	0%
Lawrence	617,588	753,186	135,598	22%	17%
Martin	120,850	115,629	(5,221)	-4%	3%
Monroe	1,970,059	2,371,203	401,144	20%	52%
Other Food Bank	23,538	109,346	85,808	365%	2%
Orange	293,919	302,603	8,684	3%	7%
Owen	465,068	565,933	100,865	22%	13%
<b>TOTAL DISTRIBUTED</b>	<b>3,766,104</b>	<b>4,455,785</b>	<b>689,681</b>	<b>18%</b>	<b>100%</b>
<b>Fresh Produce Distributed</b>	<b>847,308</b>	<b>1,280,507</b>	<b>433,199</b>	<b>51%</b>	<b>28%</b>





## Food Distribution by County



## Food Distribution by Food Type

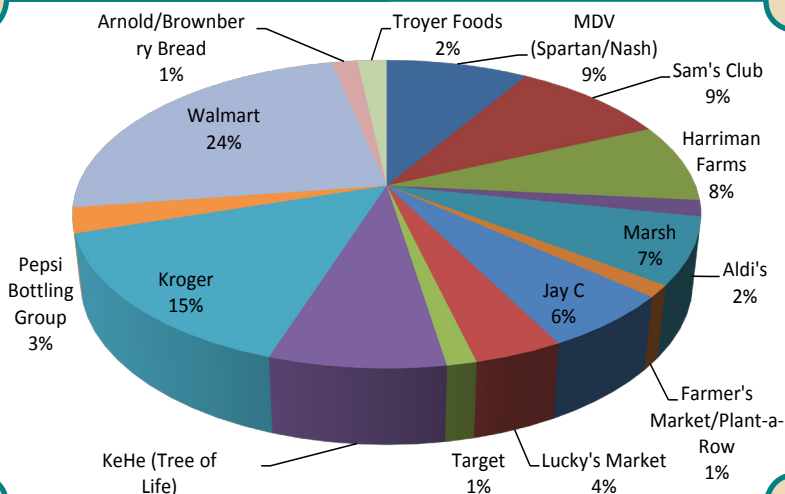
### HHFB 2016 DISTRIBUTION BY FOOD TYPE

Category	2015	2015(%)	2016	2016(%)
Beverages	118,979	3.2%	30,907	0.7%
Cereal, Grains & Pasta	474,796	12.6%	540,910	12.1%
Dairy	333,684	8.9%	376,617	8.4%
Misc. Dry/Cooler/Freezer	370,873	9.8%	346,026	7.8%
Fruits & Vegetables	1,599,233	42.5%	2,212,154	49.6%
<i>*Fresh Produce</i>	<i>847,308</i>	<i>22.5%</i>	<i>1,280,507</i>	<i>28.7%</i>
<i>*Canned, Dried, Frozen Produce</i>	<i>557,027</i>	<i>14.8%</i>	<i>794,413</i>	<i>17.8%</i>
<i>*Juice</i>	<i>194,899</i>	<i>5.2%</i>	<i>137,234</i>	<i>3.0%</i>
Proteins	444,590	11.8%	538,178	12.0%
Complete Meals	225,536	6.0%	210,126	4.7%
Snacks, Condiments & Oils	189,520	5.0%	198,496	4.5%
Non-food	8,876	0.2%	2,371	0.1%
<b>TOTAL</b>	<b>3,766,088</b>		<b>4,455,785</b>	

## HOOSIER HILLS FOOD BANK 2016 - TOP 15 LOCAL FOOD DONORS

2015 Donors	Pounds Collected	2016 Donors	Pounds Collected
Walmart	495,332	Walmart	511,815
Kroger	196,245	Kroger	321,480
Sam's Club	160,661	Sam's Club	204,829
MDV (Spartan/Nash)	145,966	MDV (Spartan/Nash)	187,424
Marsh	137,092	Harriman Farms	175,878
KeHe (Tree of Life)	126,539	KeHe (Tree of Life)	163,528
Lucky's Market	74,763	Marsh	149,318
Jay C	70,691	Jay C	126,214
Harriman Farms	66,802	Lucky's Market	82,655
Troyer Food Service	48,526	Pepsi Bottling Group	56,445
Target	24,174	Troyer Foods	38,603
Farmer's Market/Plant a Row	21,407	Aldi's	36,391
Bloomingfoods	20,752	Arnold/Brownberry Bread	33,947
IU Dorms	17,878	Target	27,657
Arnold/Brownberry Bread	13,367	Farmer's Market/Plan-a-Row	26,447

### Top Local Food Donors



## HOOSIER HILLS FOOD BANK 2016 - TOP NATIONAL NETWORK DONORS

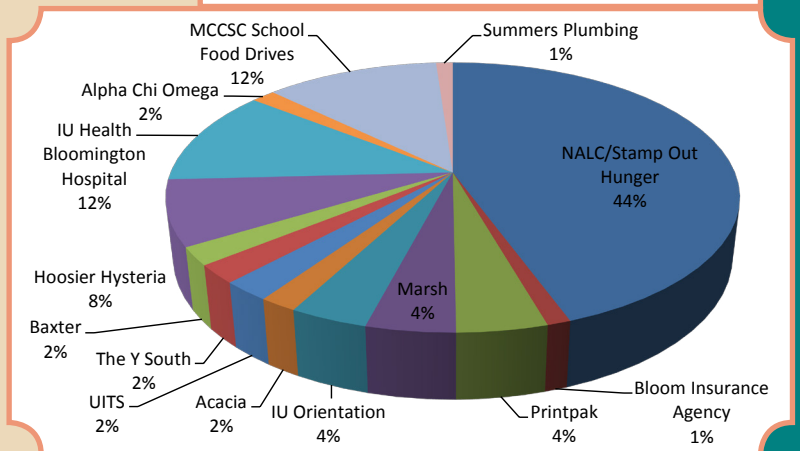
2015 Donors	Pounds	2016 Donors	Pounds
Second Harvest Heartland	80,000	Feeding America System	322,429
Feeding America	62,513	Mouzin Bros. Farms	58,904
Campbell's Soup Company	44,352	Kellogg Co.	57,075
Kraft	43,972	Con Agra	47,792
Wilk Farms	40,000	Maple Ridge Farms	46,200
Dannon Company	38,264	Britvic	41,888
Mouzin Bros. Farms	35,504	Black Gold	40,000
Heartland Produce Auction	20,266	Alsum Produce	39,168
General Mills, Inc.	18,144	Tri State Food Bank	19,340
Kellogg Co.	15,509	Community Harvest FB	16,833



### HOOSIER HILLS FOOD BANK 2016 - TOP 15 MEAL SHARE DONORS

2015 Donors	Pounds Collected	2016 Donors	Pounds Collected
Tudor Room	19,547	Tudor Room	17,323
MCCSC Schools	17,327	MCCSC Schools	16,328
Avers Pizza	7,082	Hoosier Room	10,752
Hoosier Room	6,200	Avers Pizza	10,576
Pizza Hut	3,891	Outback	3,792
IU Dorm System	3,188	Pizza Hut	3,587
IU Health Bloomington Hospital	2,232	IU Health Bloomington Hospital	2,684
Chipotle	2,083	IU Dorm System	2,533
The Y West	1,454	Terry's Banquets & Catering	2,387
Terry's Banquets & Catering	1,380	Chipotle	1,532
Darn Good Soup	1,266	Project School	858
Project School	921	YMCA West	753
Outback	617	Darn Good Soup	313
Longhorn Steak House	616	Bob Evans	311
Lennie's	198	Bloomingsfoods	231

### Top Community Food Drive Donors



### HOOSIER HILLS FOOD BANK 2016 - TOP 15 COMMUNITY FOOD DRIVE DONORS

Food Drive 2015	Pounds Collected	Food Drive 2016	Pounds Collected
NALC/Stamp Out Hunger	37,741	NALC/Stamp Out Hunger	39,123
MCCSC School Food Drives	13,012	MCCSC School Food Drives	10,288
Hoosier Hysteria	6,007	IU Health Bloomington Hospital	10,075
IU Health Bloomington Hospital	5,562	Hoosier Hysteria	6,908
IU Orientation	3,891	Printpak	3,794
St. Charles School	3,090	Marsh	3,742
Printpak	3,063	IU Orientation	3,287
IU Dorm Food Drives	2,924	UITS	2,059
Monroe County Public Library	2,261	The Y South	1,944
Ivy Tech	2,140	Baxter	1,891
Baxter	2,119	Monroe County Public Library	1,791
Marsh	2,025	Acacia	1,590
The Y South	1,596	Alpha Chi Omega	1,410
Hutton Honors College	1,534	Bloom Insurance Agency	989
Acacia	1,503	Summers Plumbing	986

## HHFB POUNDS DISTRIBUTED BY AGENCY

AGENCY	COUNTY	POUNDS DISTRIBUTED
Amethyst House	Monroe	5,219
Amethyst Women's House	Monroe	6,244
Area 10 Agency on Aging	Monroe	32,229
Area 10 Owen County	Owen	14,173
Backpack Buddies	Monroe	12,403
Becky's Place	Lawrence	12,539
Bedford Community Care Center	Lawrence	188,464
Bertha's Mission	Lawrence	40,258
Brown County Enrichment for Teens	Brown	911
Blair House - Centerstone	Monroe	5,914
Bloomington Day Care East	Monroe	6,765
Bloomington Daycare West	Monroe	1,837
Bloomington Housing Authority Resident's Council	Monroe	29,036
Bloomington Township Trustee	Monroe	13,496
Bobby's Place Pantry	Monroe	35,945
Boys and Girls Club Ellettsville	Monroe	1,210
Bread of Life/Mitchell Church of Christ	Lawrence	150,954
Brown County CSFP	Brown	18,715
Brown County Seniors Produce	Brown	325
Brown County Weekend Backpack Program	Brown	949
Camp Hunt/Wheeler Mission	Monroe	1,747
CK Express Pantry	Monroe	19,736
Community Kitchen of Monroe County	Monroe	181,160
Crawford County CSFP	Crawford	60,159
Crawford Homes Program	Monroe	41,818
Crestmont Boys and Girls Club	Monroe	9,122
Crimson Cupboard	Monroe	5,621
Cunot Food Pantry	Owen	14,268
Feed the Needy	Monroe	4,200
First Assembly of God	Monroe	4,898
First Baptist Church	Greene	11,311
First Presbyterian Church	Monroe	2,537
First United Methodist Church	Monroe	47,495
Garrard Chapel	Owen	136,465
Gathering Place at First Christian Church	Monroe	6,498
Genesis Church Food Pantry	Monroe	4,411
Girls Inc. of Monroe County	Monroe	205
God's Place	Lawrence	61,661
Gleaners Food Bank of Indiana	Other Food Bank	30,188
Gosport Food Pantry	Owen	17,001
Grace Center Food Pantry	Monroe	28,337
Hannah House	Monroe	5,912
Harmony School	Monroe	5,216
Highland Faith Assembly of God	Monroe	12,909
Hospice of IU Health Bloomington Hospital	Monroe	2,680
Indiana Dream Team	Owen	17,551
Indiana Indian Movement	Lawrence	50,551
Interfaith Emergency Winter Shelter	Monroe	1,805
International Development Organization	Monroe	8,354
La Campagne Ministries	Owen	6,646
La Campagne Youth Program	Owen	894
Lawrence County CSFP	Lawrence	89,673
Lawrence County Seniors Produce	Lawrence	14,526
Lawrence Interfaith Endeavor	Lawrence	36,182
Lighthouse Fellowship Church	Owen	56,453



Loogootee UMC Youth Program	Martin	2,327
Loogootee United Methodist Church	Martin	10,208
Mark of Discipleship Mission	Owen	129,963
Martin County CSFP	Martin	34,243
Martin County Seniors Produce	Martin	4,504
MCUM Childcare Program	Monroe	3,146
MCUM Emergency Pantry	Monroe	8,607
Mercy Center	Orange	44,658
Middle Way House	Monroe	4,619
Middle Way House Transitional Living Center	Monroe	2,380
Mobile Pantry Bedford	Lawrence	51,827
Mobile Pantry Mitchell	Lawrence	53,529
Mobile Pantry Orleans	Orange	50,552
Mobile Pantry Shoals	Martin	31,719
Monroe County CSFP	Monroe	68,641
Monroe County Seniors Produce	Monroe	12,779
Monroe County Mobile Food Pantry	Monroe	24,087
Mother Hubbard's Cupboard	Monroe	1,264,979
Mother's Cupboard Community Food Pantry	Brown	13,530
Mother's Cupboard Community Kitchen	Brown	52,596
New Hope Family Shelter	Monroe	7,557
New Leaf New Life	Monroe	21,466
North Salem Pantry	Brown	4,529
Operation Outreach	Greene	1,464
Orange County CSFP	Orange	96,094
Orange County Seniors Produce	Orange	21,489
Owen County CSFP	Owen	32,164
Owen County Seniors Produce	Owen	8,974
Pantry 279	Monroe	247,087
Paoli Community Food Pantry	Orange	54,188
Patrickburg Food Pantry	Owen	78,287
Perry Township Trustee	Monroe	5,317
Positive Link, IU Health Bloomington Hospital	Monroe	14,021
Renovo Ministries	Monroe	360
Richland Township Food Pantry	Monroe	18,564
Richland Township Trustee	Monroe	5,411
Salvation Army of Bloomington	Monroe	21,085
Salvation Army of Brown County	Brown	5,946
Salvation Army of Lawrence County	Lawrence	3,022
SCCAP Head Start	Monroe	6,027
Second Harvest Food Bank of East Central Indiana	Other Food Bank	33,100
Shalom Community Center	Monroe	66,472
Shepherd of the Hills Lutheran Church	Owen	25,376
Spencer Presbyterian Food Pantry	Owen	49,383
Springs Valley Educational Program	Orange	198
Springs Valley Food Pantry	Orange	35,424
St Vincent de Paul of Brown County	Brown	42,074
St Vincent de Paul of Martin County	Martin	28,968
Stepping Stones	Monroe	3,092
Terre Haute Catholic Charities Food Bank	Other Food Bank	46,058
The River	Martin	3,660
Walnut Grove Food Pantry	Monroe	18,796
Washington Township Trustee	Owen	3,711
White River Community Services	Monroe	1,751

**TOTAL**

**4,455,785**

# HOOSIER HILLS FOOD BANK UNAUDITED 2015 FINANCIAL STATEMENTS

## Income & Expense Statement

### INCOME

CDBG Grant	\$24,999.00
Donated Food Value (In-Kind)	\$5,616,310.20
Donations	\$126,659.44
EFSP Grant	\$5,750.00
Food Purchase Reimbursement	\$-
Fundraising	\$383,013.13
Interest Income	\$196.80
Local Government Grants	\$52,455.80
Miscellaneous Grants	\$70,876.18
Other Income	\$73.70
Shared Maintenance	\$176,851.48
United Way	\$44,800.51
USDA Program Reimbursements	\$105,790.63

**TOTAL INCOME** **\$6,607,776.87**

### EXPENSES

Bldg Repair & Maint	\$1,872.96
Building Supplies & Maint.	\$5,249.85
Business Insurance	\$28,149.06
Computer Supplies & Maint.	\$6,017.59
Compliance & Safety Expense	\$3,424.43
Copy & Printing	\$10,835.13
Donated Food Value (In-Kind)	\$5,616,310.20
Employee Mileage	\$987.47
Equip. Repair & Maint.	\$2,821.92
Food Acquisition/Transportation	\$99,845.09
Food Rescue Supplies	\$21,362.66
Fundraising Expense	\$61,859.76
Conferences/Lodging	\$3,861.91
General Office Fund	\$2,365.26
Health Insurance Benefits	\$70,782.66
I.U. Work Study	\$1,298.00
Legal & Accounting	\$22,788.73
Membership Dues	\$8,283.80
Miscellaneous	\$1,807.04
Mortgage Interest	\$12,202.79
Office Supplies	\$1,902.84
Payroll Taxes	\$34,300.78
Pest Control	\$1,162.86
Postage	\$4,959.32
Retirement Benefits	\$8,018.74
Salaries	\$450,945.91
Subscriptions and Publications	\$464.50
Telephone	\$3,082.22
Trash & Recycling Removal	\$5,550.47
Utilities - Electric	\$15,779.53
Utilities - Gas	\$911.71
Utilities - Water	\$2,014.21
Vehicle Gas	\$20,805.34
Vehicle Registration	\$2,832.90
Vehicle Repair	\$11,627.58
Volunteer Supplies	\$4,991.93

**Total Expenses** **\$6,551,477.15**

**Net Results of Operations** **\$56,299.72**

## Balance Sheet

### Assets

Petty Cash	\$50.00
Checking & Savings Accounts	\$128,403.07
Certificates of Deposit	\$66,716.49
Accounts Receivable	\$19,431.51
Contribution Receivable	\$3,014.57
Grant Receivable-Unrestricted	\$16,138.26
Allowance for Uncollectible Accounts	\$(2,000.00)
Inventory	\$315,421.14
Prepaid Expense & Security Deposit	\$5,531.43
<b>Total Current Assets</b>	<b>\$552,706.47</b>

Land	\$75,000.00
Buildings	\$513,086.00
Bulding Improvements	\$349,551.22
Equipment	\$147,446.66
Vehicles	\$383,060.80
	\$1,468,144.68
Less Accumulated Depreciation	\$(700,115.49)
<b>Total Fixed Assets</b>	<b>\$768,029.19</b>

**Total Assets** **\$1,320,735.66**

### Liabilities and Net Assets

#### Current Liabilities

Accounts Payable	\$-
Accrued Wages	\$17,803.81
Accrued Paid Time Off	\$29,315.66
Payroll Taxes Payable	\$1,806.93
Withholding Payable	\$-
Mortgage	\$14,549.86
Employee Benefits	\$256.30
<b>Total Current Liabilities</b>	<b>\$63,732.56</b>

#### Long-term Liabilities

Mortgage	\$318,664.20
<b>Total Long-term Liabilities</b>	<b>\$318,664.20</b>

Net Assets - Unrestricted \$938,338.90

**Total Liabilities and Net Assets** **\$1,320,735.66**

Notes on Financial Statements: Figures presented here are unaudited and include donated food value on an offset basis. HHFB's financial statements are audited annually by a CPA firm and 2016's audit will be completed in the summer of 2017 and available on request to interested parties. Audited statements will apply generally accepted accounting principles and include the full value (including loss or profit) of donated food and non-cash expenses such as depreciation along with adjustments and program/management/fundraising breakdowns. HHFB's IRS Form 990 will be filed on completion of the audit and posted on our website.



# Community Supporters:



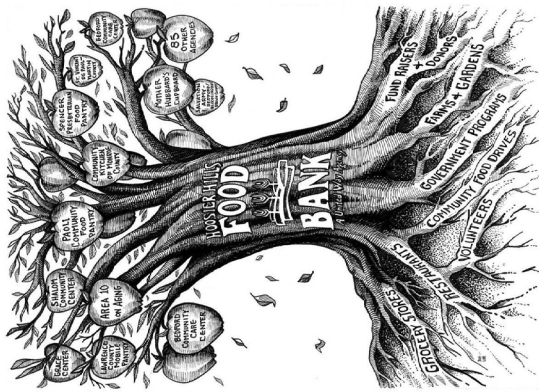
**BLOOMINGFOODS**  
MARKET AND DELI



**INDIANA MEMORIAL UNION**  
INDIANA UNIVERSITY  
Biddle Hotel & Conference Center  
Bloomington

*Thanks to all of our donors, supporters, and volunteers, of whom this page is a representative sample. Without you, none of what we do could be possible. With each hour volunteered and each donation received, we are helping "take the hunger out of poverty" and YOU are the driving force behind that.*

**Hoosier Hills Food Bank**  
**P.O. Box 697**  
**Bloomington, IN 47402-0697**  
**812-334-8374**  
**www.hhfoodbank.org**



## Food Insecurity in HHFB's Service Area 2016

	Food Insecurity Rate	Food Insecure Individuals	Child Insecurity Rate	Food Insecure Children
Brown	12.6%	1,910	22.4%	670
Lawrence	14.4%	6,610	23.4%	2,450
Martin	12.7%	1,300	21.3%	520
Monroe	17.8%	25,130	20.8%	4,750
Orange	15.5%	3,070	25.7%	1,230
Owen	14.6%	3,100	23.4%	1,100
Total	16.2%	41,120	22.2%	10,720
Indiana	15.3%	1,009,710	21.2%	335,410
U.S.	15.4%	48,135,000	20.9%	15,323,000

"Food Insecurity"

U.S. Dept. of Agriculture Term

Socioeconomic condition of limited or uncertain access to enough food to support a healthy life.

Source: Feeding America Map the Meal Gap 2016

[www.feedingamerica.org/mapthegap](http://www.feedingamerica.org/mapthegap)