


2014 Annual Report

**HOOSIER HILLS
FOOD
BANK**



A UNITED WAY AGENCY

A member of **FEEDING AMERICA**

March 2015

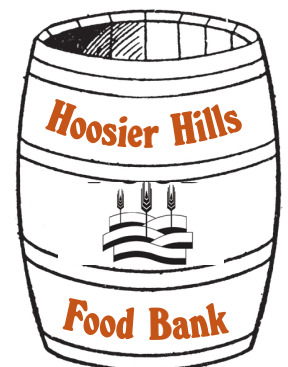
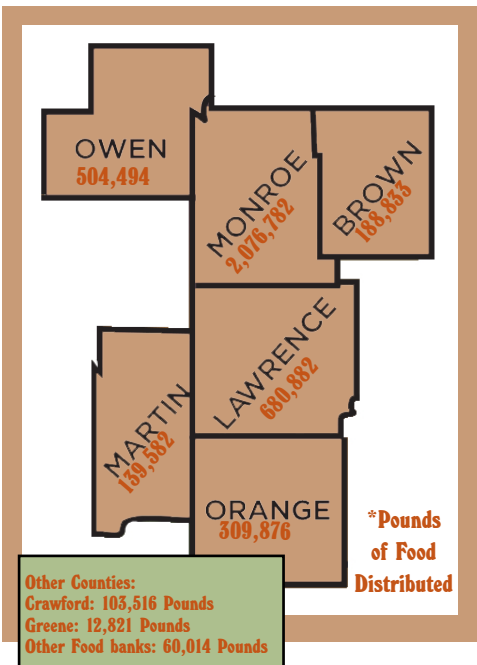


D6 | THURSDAY, JANUARY 8, 2015 | THE HERALD-TIMES | LOCAL

4M pounds of food distribution in 2014 record at food bank

By Lauren Slavin

produce distributed to



“For now I ask no more than the justice of eating.”

Pablo Neruda

2014 marked Hoosier Hills Food Bank’s 32nd year of service to south central Indiana, and the largest year in our history. We hit a new milestone, distributing a record 4,076,800 pounds of food with nearly 100 partner agencies and through our direct service programs, all of which also saw record levels of activity.

And, as always, we were guided by a simple premise - No one deserves or needs to go hungry.

We remained focused on our core mission of rescuing food that would otherwise be wasted and securing the resources to obtain additional food for distribution to agencies that serve people in need; and we emphasized improving the quality and nutrition of our food. We strongly support efforts to address the long-term implications of poverty and food insecurity and issues that influence those problems such as health care, under-employment, education, housing and government policies; however our primary purpose remains to ensure that people have enough food today.

We believe that mission merits ongoing, professional and dedicated focus above all others.

Because people don’t eat in the long run – they eat every day.

This annual report is one means we use to remain accountable to the communities we serve and to those who support us. It is a summary that we hope demonstrates our commitment, compassion and effectiveness; and our gratitude and appreciation for those who make our work possible. We’re grateful to all our supporters for helping achieve of our most important goal:

Taking the hunger out of poverty.



Hoosier Hills Food Bank Staff, February, 2015

“Hunger is not an issue of charity. It is an issue of justice.”

Jacques Diouf, Food & Agricultural Organization Director-General

HOOSIER HILLS FOOD BANK, INC.

Annual Report 2014
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P.O. Box 697
Bloomington, Indiana 47402
(812) 334-8374
www.hhfoodbank.org



MISSION:

Hoosier Hills Food Bank collects, stores, and distributes food to non-profit agencies feeding the low-income, ill, and children in south central Indiana and works to educate the community about hunger. Hoosier Hills Food Bank (HHFB) is a member of Feeding America, Feeding Indiana's Hungry (FIsh), and United Way of Monroe County.

BOARD OF DIRECTORS 2014:

Kevin R. Robling, President	Trina Mescher
Adrian Reid, Vice President	Jeremy O'Leary
Chuck Cooksey, Treasurer	Margie Rice
Nancy Kaster, Secretary	Tom Ruemler
Maurice Garnier	Scott Shackelford
Chris Gray	Everett Southern
Nita Horrari	Charlie Thompson
George Huntington	



Member Agency

STAFF 2014:

Julio Alonso, Executive Director and CEO
Dan Baucro, Repack Supervisor
Jake Bruner, Director of Development & Administration
Will Bruce, Food Rescue Driver - Meal Share Route
Ryan Jochim, Volunteer Coordinator
Deke Hager, Food Rescue Driver - Morning Route
Leslie Burns, Nutrition & Inventory Specialist
Erin Hollinden, Agency Relations Coordinator
Hunter Roberts, Work Study Warehouse Assistant
Ben Mescher, Inventory Specialist
Donn Middleton, Warehouse Manager
Angeline Bickner, SPEA Service Corps Fellow - Development
Kelly Fraser, SPEA Service Corps Fellow - Programs
Casey Steury, Director of Programs
Dan Taylor, Assistant Director
Brad Williams, Food Rescue Driver - Rural Retail Route
Bobbi Boos, Garden & Gleaning Program Coordinator
Marina Young, IU Advocate for Community Engagement



The following staff contributed to our work in 2013, but moved on to other pursuits: Mike Finger, Katie Haddad, Amanda Hayes, Hunter Hollingshead, Jack Hreha, Claire Siemer, Emily Winter

Hoosier Hills Food Bank is an equal opportunity employer and provider.
Printed locally on recycled paper.

PROGRAMS, SERVICES & OPERATIONS

Local Food Rescue, Food Distribution & Nutrition

Collecting and distributing food is the core of HHFB's mission and the majority of the food we distribute would very likely be wasted if it wasn't rescued through one of our programs. In 2014, we topped the 4 million pound mark for the first time in our history with our record distribution of 4,076,800 pounds of food – an average of over 8 tons of food each day we were open. 2014 recorded the three largest distribution months in our history. While these numbers reflect a continued high level of need, they also reflect an intentional effort to improve the quality of food distributed. 26% of the total food distributed was fresh produce – over one million pounds. The 1,074,590 pounds of produce represented a 42% increase over 2013's level.

Each day, and on a rotating schedule, our Food Rescue Drivers Deke Hager and Brad Williams visit about two dozen regular retail and wholesale donors throughout our six county service area and either directly disburse it to agencies on their routes or bring it back to the food bank where it is available to all agencies and disbursed by Inventory Specialist Ben Mescher. Local retail donations accounted for about 47% of food distributed in 2014 and were up 19% to about 1.9 million pounds. Unfortunately, community food drives were down about 10%, so increased retail donations were even more important.

Food Rescue Driver Will Bruce also visits dozens of donors to our Meal Share prepared food rescue program each day. Will replaced Mike Finger early in the year. Restaurants, catering services, schools, hospitals and campus organizations donate quality food that has been prepared but not served, and three nights each week Repack Supervisor Dan Bauccho oversees volunteers who repack it into family or individual size portions for freezing and distribution to agencies. Many food banks won't offer a prepared food rescue program because it is very labor intensive and carries many food safety requirements and regulations, but HHFB views Meal Share as an important component of our message of sustainability and as a way to engage community businesses and volunteers. In fact, over 1,000 volunteers put in nearly 2,500 hours of time repacking for us last year. While it represents only 1% of total food distributed, in 2014 Meal Share provided the equivalent of over 47,000 meals and was up 24% over 2013.

Another important source of food is nationally donated product obtained through the Feeding America network. Much as HHFB works with local donors to facilitate their contributions and ensure food safety and distribution only to eligible agencies, Feeding America works with national donors to provide the same legal, logistical and food safety assurances. Food is made available to the 200 network members, including HHFB. Members are assigned shares based on poverty population levels which they use to bid for nationally donated product. For successful bids, we must pay the transportation costs involved in bringing these donations to Bloomington. Many produce donations also carry value added processing costs (VAP), which can be fairly high. There are differences of opinion as to whether these produce loads

should be considered "donations" or "purchases" but FA sets standards which we adhere to when recording them. In 2014, due to many of these produce donations for VAP, we saw large increases in the amount of food we obtained through the network, which accounted for about 14% of our total.

Increases in fresh produce distribution were part of our expanding nutrition program, which saw many successes in its second year as leadership transitioned from Amanda Hayes, who moved out of state, to Nutrition Specialist Leslie Burns. Leslie works closely with Ben and agencies obtaining their food during disbursement



hours, providing support and information. A generous State Giving Grant from the Walmart Foundation enabled us to increase purchases of produce and of healthy alternative options like low-sodium and whole grain foods in 2014 and to create information, recipes and educational materials for our agencies and clients during the year.

But the most significant stride made toward nutrition in 2014 was the launch of GROW – the Garden Route on Wheels in July. Support from the Community Foundation of Bloomington and Monroe County enabled us to purchase a new refrigerated van, “Growver” with some additional help from Curry Auto Center and the Bloomington Community Farmer’s Market; and to move Ben’s position to full-time. These steps were aimed at breaking down one of the final barriers to fresh produce distribution in Monroe County – the inability of smaller agencies to make frequent visits to HHFB for produce. We knew from surveys and discussions that these agencies wanted more fresh produce for their clients but didn’t have the resources to obtain it. The result was GROW – a program tailored to the distribution times and product need levels of these agencies.



While not without its challenges (logistics, agency skepticism, supply, weather, etc.), GROW has proved to be spectacularly successful in its first six months. By December, sixteen agencies were participating (not including Mother Hubbard’s Cupboard and Community Kitchen, which also receive leftover produce from the route) at some level. On monthly average, 8 of these agencies had received zero produce in the prior year. Overall, participating agencies received 582% more fresh produce in 2014 than in 2013 due to GROW. Clients of these pantries, shelters and child care programs were receiving fresh produce through HHFB that they had not received before. GROW delivered over 81,000 pounds of produce between July and December.

Families First Mobile Pantry

Our mobile pantry program served record numbers of clients in 2014, averaging 492 households and 1,388 individuals each month – up 17% over 2013. Mitchell remained our largest site with an average of 148 households served per month, followed by Bedford (127), Orleans (120) and Shoals (98). We also recorded our largest distribution month ever, November 2014 when 720 households and 2,164 individuals were provided with food.

The Shoals and Orleans pantries were transitioned onto the TEFAP program in 2014, allowing for a greater amount and variety of food. Beyond TEFAP, all mobile pantry food must be purchased or donated and involves a significant investment of resources. Fortunately, over 80 volunteers, many of whom are also clients, donated more than 1,560 hours of time to support the mobile pantry program. Grants also enabled us to provide nutrition educational materials and recipe cards for healthy options at many of our mobile pantries throughout the year.

The mobile pantry program involves many members of HHFB’s staff with different people handling each of the four distributions on a regular basis. These food distributions would also not be possible without the support of our host sites in each community, Community Fellowship Baptist Church in Bedford, American Legion Post 250 in Mitchell, Orleans Christian Church and Shoals Baptist Church.



USDA Commodity Programs

Although the total amount of food distributed through our two U.S. Department of Agriculture (USDA) programs remained steady overall in 2014, it was still an incredibly active year. HHFB operates The Emergency Food Assistance Program (TEFAP) and the Commodity Supplemental Food Program (CSFP) in coordination with our partners at the Indiana State Department of Health (ISDH). Together, they accounted for about 25% of our total food distribution.

TEFAP provides federal commodities which food banks distribute to partner agencies. Agencies must meet and comply with certain standards in order to be eligible to receive commodities and HHFB is responsible for monitoring and enforcing those standards. ISDH and USDA issued a new TEFAP State Plan for Indiana in 2014, with substantially higher standards for food banks, food pantries and soup kitchens. In response, our staff, led by Director of Programs Casey Steury, created a new system to monitor TEFAP inventory and a new monthly reporting system for all TEFAP outlets, completed new Memorandums of Agreement with all outlets and conducted extensive monitoring visits with all 33 TEFAP outlets. HHFB also successfully passed a biennial ISDH TEFAP compliance and monitoring visit.



CSFP provides a monthly box of food for income-qualified senior citizens. In collaboration with ISDH, HHFB administers this program to serve 900 clients in Brown, Crawford, Martin, and Orange counties, and in 2014 expanded it to Monroe County, which now serves 200 clients. In preparation for ISDH monitoring and development of a new CSFP State Plan, we completely revamped the client file system and updated client applications, proxies and re-certifications, and created a new system for distributing boxes at our sites which helped cut the return percentages in half and ensured compliance with federal regulations. As part of our fresh food initiatives, whenever possible we supplemented CSFP commodities by offering seniors fresh produce and distributed over 17,500 pounds of apples, potatoes, and other fresh items.



Garden, Gleaning & Plant-a-Row Programs

Despite a leadership transition, it was a record year for HHFB's garden programs. We reaped the benefits of last year's soil enriching cover crops and doubled our planting space to a full acre. Long-time program coordinator Emily Winter left to become a full-time mom to her newborn, Hazel but we were fortunate to add experienced and knowledgeable Garden & Gleaning Coordinator Bobbi Boos to the team in mid-summer. Our garden at Will Detmer Park, a collaboration with Monroe County Parks & Recreation, grew 22,902 pounds of food – up 112% from last year, and our gleaning visits to Harriman Farms netted over 72,000 pounds of produce! Our bounty included over two dozen varieties of produce

including lettuce, potatoes, cabbage, beets, carrots, onions, chard, kale, cucumbers, squash, peppers, watermelon, tomatoes, turnips, radishes, corn, cantaloupes and pumpkins! We also planted our first 5 apple trees in October in collaboration with Bloomington Community Orchard, and our composting program diverted over 16,000 pounds of food waste from landfills.



The G&G programs are among our most labor-intensive efforts and volunteers are crucial. Over 385 individuals invested over 1322 hours of their time to help us plant, maintain and harvest all that wonderful produce. We also had the support of a summer VISTA intern, Lindsey Reuter. But the records don't stop with gardening and gleaning. Members of the community through the Plant-a-Row program and vendors at the Bloomington Community Farmer's Market donated record levels of produce in 2014 too. Over 45,600 pounds of nutritious local produce came in from these sources.



Agency Relations

In addition to the work done with our TEFAP partners, Agency Relations Coordinator Erin Hollinden worked closely with all our 94 member agencies to improve our service and ensure compliance. These agencies are our primary clients – the food pantries, kitchens, youth programs, daycares and shelters who are serving people in each of the communities in our service area. These agencies must meet standards established by the IRS and Feeding America in order to obtain food through HHFB.

Erin conducted site visits with 49 of our agencies last year and worked to transition 4 departing and 5 incoming agencies (Centerstone Horizons, New Leaf New Life, International Development Organization, Nashville United Methodist Church and Loogootee United Methodist Church). She tracked the monthly statistics reported by our agencies that show them serving 40,985 individuals per month at food pantries and 85,073 meals per month at on-site feeding programs. In duplicated numbers, our agencies provided over 1.5 million instances of service last year (meals provided or individual pantry clients served).

We also sought input from agencies on products and services that we use frequently in determining our priorities. With assistance from several grants including Feeding Indiana's Hungry and the Lawrence County Community Foundation we were able to provide many agencies with passive

refrigeration supplies to transport perishable product and established an Insulation Station where agencies can borrow coolers, blankets and ice packs. We also worked on improving warehouse signage and upgraded the agency waiting room to be more inviting and informative. In our 2014 survey, agencies scored HHFB a 9.4 satisfaction rating on a 10 point scale.



Operations, Fleet & Facility Maintenance

There is a huge level of logistics that goes into moving over 8 tons of food each day, and primary responsibility for them falls to Assistant Director Dan Taylor and Warehouse Manager Donn Middleton. Our 15,000+ square feet of warehouse and refrigeration space, 10 vehicles and many pieces of equipment require constant attention. Deliveries and pick-ups must be scheduled and coordinated in an ever-changing environment, and safety programs have to be implemented and maintained. We depend heavily on our donors and strive to meet their needs and requirements while balancing a limited set of resources. In 2014, “polar vortex” issues made the start of the year even more challenging as temperature and precipitation affect our vehicles and decisions about whether or not we can safely deploy them as well as the physical safety of staff who must be out in all kinds of weather.



With community support, we were able to make some strides in our infrastructure in 2014. A grant from the Smithville Charitable Foundation provided the support to repave our parking lot. Despite last year’s installation of a security fence for our vehicles, a thief managed to get through and steal one of our truck exhaust systems again. A Sophia Travis grant from the Monroe County Council enabled us to install “cat clamp” theft deterrents and start the process of installing security cameras, which carried into early 2015. A Jack Hopkins grant from the City of Bloomington and challenge grant from the Lawrence County Community Foundation allowed us to purchase “Forky” – a new forklift which replaced our aging model. As mentioned earlier, “Growver” joined the fleet as our second refrigerated van, and “Benji” came to us late in the year as a donated van we use for moving dry goods and books.

Work study students Phil Priddy and Jack Hreha helped us keep things operating in the first half of the year and Hunter Roberts joined us for the fall semester. Key volunteers like Dan Morelli, John Harl, Greg Claretto, Trevor Jones, Greg Phillipson, Mark Frye, Georgia Emmert, Caroline Moh, and Kim Mitchell are also here each week to help in the warehouse and are as close to being staff as a volunteer can be.

Together our warehouse and operations team helped keep our 15,000+ square feet of space clean, safe and pest free and our 10 vehicles running. And we can’t forget those four-wheeled (at least!) team members – Connie, Wally, Ulysses, Jumbo, Daredevil, Growver, Jack, Barracuda, Benji and Dumpy. Not to mention our mechanized warehouse help – Forky, Porter, Argos, Thing One and Thing Two.



DEVELOPMENT & ADMINISTRATION

Fundraising, Food Sourcing, Donors & Support

Record levels of food distribution can't happen and program goals can't be achieved without ongoing, high levels of community support and garnering and maintaining that support is the primary responsibility for Director of Development and Administration Jake Bruner and Executive Director and CEO Julio Alonso. Our program successes in 2014 were in part made possible by some major successes in fundraising and support with new supporters, new methods and several one-time major grants.



Two large grants played an important role in our initiatives to provide more fresh and nutritious food in 2014. In addition to being our largest food donor and providing several individual store grants, the Walmart Foundation made an important gift of \$50,000 through its state giving program which helped implement the fresh and healthy options program – providing for purchases of healthy options and nutrition education materials. And a \$50,000 grant from the Community Foundation of Bloomington and Monroe County allowed us to launch Project GROW.

For the first time, HHFB also participated in an online voting campaign to raise support. Once again, Walmart, in collaboration with Feeding America, sponsored the “Fight Hunger. Spark Change.” campaign in the fall and after an initial screening process, we were selected to participate along with 127 other FA food banks in this national campaign. We launched a three-week effort to finish in the top 50 food banks nationwide, with promotions on campus and in the community, and challenged people to “get PBJ’d”. Hundreds of community members joined the effort, sandwiching themselves between HHFB staff in peanut butter and jelly costumes. Among those “PBJ’d” were Bloomington Mayor Mark Kruzan and City Clerk Regina Moore, Bedford Mayor Shawna Girgis, United Way Executive Director Barry Lessow, Community Foundation President Tina Peterson, City of Bloomington department heads and the Bloomington Rotary Club.



Our campaign for the \$60,000 grant involved providing over a quarter million PBJ sandwiches to the community and at the close of the effort, we ranked 44th of the 127 participating food banks – good enough to win. Our grant dollars enabled us to purchase a year's supply of peanut butter, jelly and bread for three agencies in three counties and for our mobile pantries in three additional counties, and to move our final part-time food rescue driver to full-time. Along the way, we engaged hundreds of supporters and added significantly to our social media presence.



Dozens of fundraising events and food drives were also crucial to our capacity in 2014. The Soup Bowl Benefit celebrated its 20th anniversary in February with another sell out crowd; the National Association of Letter Carriers Stamp Out Hunger food drive was down from the previous year but was still our largest annual food drive, bringing in over 29,000 pounds; IU Health Bloomington raised the bar with a successful food drive that netted over 10,000 pounds; the Monroe County Fair hosted us for the second Dream Big food drive in July; fans came out to support IU at Hoosier Hysteria and increased the amount of food raised to over 6,700 pounds; teams and sponsors raised several thousand dollars in our second annual Golf Outing at Eagle Pointe; Sweet Grass Restaurant hosted a Fall Harvest Dinner fundraising event; Summer SPEA intern Kelsey Johnson arranged multiple dine & donate events at various restaurants; another successful Pi(e) Run took place; and Canstruction saw three great structures built at College Mall to show that “Hunger is Scary” and bring in over 8,300 pounds of food. Unfortunately, Taste of Bloomington proceeds were down significantly but groundwork was laid for a more successful 2015 event. And, several of our staff participated in Kids Against Hunger’s million meals event at Lucas Oil Stadium in appreciation for multiple KAH donations that resulted in over 76,000 pounds of quality food during the year.

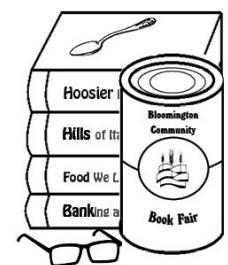


Soup Bowl Benefit



Our development team also was awarded and sold Neighborhood Assistance Program tax credits through the Indiana Housing & Community Development Authority and met the challenge grant issued by the Hussman Foundation in 2013. As noted in the operations section, we were able to secure several infrastructure grants that provided for a new fork lift, new refrigerated van and resurfaced lot along with security upgrades for our trucks and facility.

Late in the year, an opportunity and challenge presented itself when the American Red Cross announced it would scale back operations in Bloomington and end its sponsorship of the annual fall Book Fair, which normally included a small food drive for HHFB. A committee of dedicated book fair volunteers developed a process to select a new host for this iconic event and after a series of questionnaires, interviews and visits, HHFB was selected from over 30 applicants. This news was announced in early December and we immediately went to work transitioning the event and preparing for the 2015 book fair with the help of these volunteers. Book sorting space was rented and truck loads of books, supplies and furniture were moved. We also began accepting book donations almost immediately and set up a process for receiving them.



Adopting the book fair involves an enormous amount of work but also provides for great potential. If HHFB can maintain the success of this community event, we should see a strong new fundraiser that will help bring in support at a time of year when donations are low. We felt the book fair was a perfect meld with our message of sustainability and would help make a new group of people aware of our mission and our programs. We are working to ensure that the 2015 event will be a great success and a means of community support for many years to come.



Volunteer Program & Special Events

It would be impossible for HHFB to function without volunteers. In 2014, we had the help of 3,163 individuals who provided 12,688 hours of support – an increase in volunteering of about 20%. They came as individuals and as members of groups; one-time or once each week; and helped us in the warehouse, the garden, the office, on the board, repacking food, distributing at our mobile pantries, preparing senior food boxes, and at special events. They came from families, businesses, civic groups, churches, Greek houses, student groups and youth programs. Even using a very conservative calculation at minimum wage, this gift of time has a value well over \$100,000.

Our volunteer program is essential to fulfilling our mission and also helps provide opportunities for agency partners like Stonebelt, Life Designs, and the Monroe County Youth Shelter, whose consumers come on a weekly or regular basis to help out. We were very fortunate for the enthusiasm of Volunteer Coordinator Ryan Jochim, who came on board when former coordinator Katie Haddad moved out of state mid-year. Ryan helped implement a new volunteer kiosk, which has streamlined the sign-in process for volunteers and is helping us keep much more accurate records. In partnership with Indiana University, our Advocate for Community Engagement (ACE) Marina Young also helped coordinate service learning volunteers.

Volunteers are also a big part of our special events. The first and one of the largest is Martin Luther King Day of Service in January, when over 300 volunteers help out at the warehouse packing food and handling other tasks. It's quickly followed by our largest fundraiser, the Soup Bowl Benefit in February, which requires over 60 volunteers to organize and implement. Volunteers also help throughout the year with food drives and events such as the Homeward Bound Walk, CROP Walk, Comcast Cares Day, Bloomington 4th of July Parade, Hoosier Hysteria, Taste of Bloomington and Canstruction. Late in the year, we also added over 40 dedicated book fair volunteers to our roster.

In part to honor our volunteers, we hosted our 8th annual Hunger Action Awards and volunteer recognition reception in June with the help of the IMU Tudor Room and Sodexo, with a huge number of people in attendance. We combined this event with our annual meeting and issued our 2013 Annual Report while honoring the following partners with Hunger Action Awards:

- Sweet Grass Restaurant, Outstanding Community Partner
- Community Foundation of Bloomington and Monroe County, Outstanding Community Partner
- Dan Morelli, Outstanding Volunteer
- Linda Eisele, Outstanding Volunteer
- Mark Frye, Charlie Thompson Award for Outstanding Volunteer Service
- Dann Denny, Outstanding Community Partner
- Chuck Cooksey, Leadership Award
- Tom Ruemler, Leadership Award
- Jake Bruner, Leadership Award
- Casey Steury, Leadership Award



Advocacy, Education & Outreach

As a 501c3 non-profit, HHFB does not engage in partisan political activity and rarely lobbies. However, we do work to educate about hunger and advocate for those who experience it. We're connected to state and national advocacy efforts through our Feeding Indiana's Hungry and Feeding America partners and we keep government officials aware of our work and our needs. In 2014 we hosted visits from representatives of the offices of Congressman Todd Young and Senator Dan Coats and issued standing invitations to all our state and federal representatives to visit with us. We also saw visits from Bedford Mayor Shawna Girgis and hosted a media conference by Indiana First Lady Karen Pence to announce that Feeding Indiana's Hungry would be the primary beneficiary of the First Lady's Charitable Trust gift in 2015. And for the sixth time,



Indiana Attorney General Greg Zoeller visited HHFB to launch the annual March Against Hunger challenge to the Hoosier law community to raise support food for food banks.

We also educate through community presentations about hunger and our efforts to alleviate it. Staff engaged the community with dozens of presentations to volunteer groups, classes youth groups, businesses, labor organizations, churches and clubs. Media coverage of hunger issues and HHFB programs and events is important to raising awareness and gathering support and in 2014 we saw over 135 print media “hits” and had 677 Twitter Followers and 1022 Facebook Friends. We also published six newsletters and our annual report.

In late April, Feeding America provided an important education tool with the release of Map the Meal Gap 2014: Food Insecurity and Child Food Insecurity Estimates at the County Level. This report showed an overall food insecurity rate for HHFB’s service area of 16.5% and a child food insecurity rate of 22.4%, both higher than the state and national averages. MMG estimated that 41,330 people and 10,910 children in our service area are food insecure. This county-level information confirmed that regular access to nutritious food is still a challenge for many people.

One of our significant education projects is the annual Children’s Art Calendar. Each fall, with the help of college students, we speak to elementary and intermediate school children about hunger and the food bank and ask them to create drawings resulting from those discussions. The best of these are chosen for the calendar, which also includes hunger and agency statistics and is provided to many of our donors and supporters in appreciation for their support.



Administration & Compliance

Many of the most important activities of any successful and accountable non-profit happen behind the scenes and HHFB is no exception. Key achievements in 2014 included successful passage of audits, inspections and/or compliance monitoring visits by our CPA financial audit firm, the Indiana State Department of Health, US Department of Agriculture, US Food & Drug Administration and United Way of Monroe County. HHFB staff participated in discussions related to a new Feeding America contract, which was approved by the network in October and sets up two additional compliance audits for 2015 – the FA biennial audit and an independent third party food safety audit by AIB International. We remained in compliance of our Feeding America standards, including minimum required levels of food distribution in each county (PIIP – pounds per person in poverty).

As happens occasionally, we saw more than our share of staff turnover in 2014 as life changes resulted in position changes for many people. We lost solid staff members to health concerns, out of state moves and the birth of new children, and we lost a stellar intern to the completion of her graduate degree. But, we gained some very capable and exciting new staff members and even more bright young student team members when we had the honor of being awarded a second IU SPEA Service Corps Fellow for our programs team. Claire Siemer completed her degree and was replaced as our Development Intern by Angeline Bickner, and the new Programs Intern is Kelly Fraser. Both went to work quickly in the fall semester learning their respective roles and supporting our efforts.

As part of ongoing efforts to improve our information technology capacity, we created and implemented a computer replacement schedule and added off-site back up storage for all our data in 2014 in addition to implementing the new volunteer kiosk.

We reviewed the status and progress of our current strategic plan with the board, and with the leadership of Board President Kevin R. Robling, our board reviewed, revised and approved policies on Whistleblowers, Personal Time, CEO Succession and overall personnel policies in addition to conducting an annual review of our CEO.

Unfortunately, we also suffered a great loss in December of 2014 when our longest serving board member, Charlie Thompson passed away. Charlie served HHFB for over 20 years – at times as a board member, board Treasurer and board President. He was a donor, a cheerleader, a volunteer, an advisor, and an invaluable source of support to two executive directors. His presence, knowledge, experience, and sense of humor are severely and sincerely missed.



Final Note:

The Hoosier Hills Food Bank staff is a team. Each member is mentioned at least once in this report and in the section they most often work with. But in reality, all of the efforts described here involve multiple and sometimes all members of the staff. Every single person, from our student interns to the CEO are food safety certified and appropriate staff also have required equipment certifications and licenses. Everyone pitches in wherever they are needed, whenever they are needed. This day-to-day team is provided policy guidance, oversight and support by a volunteer board of directors who donate their time, skills and expertise; and both teams are supported by the thousands of community volunteers who help each day as described in this report. We're further strengthened by a network of partners like United Way of Monroe County, Feeding Indiana's Hungry, Feeding America, the Indiana State Department of Health, Monroe County Health Department and others who not only provide regulation and oversight, but advice and support. We know that working together, we can end hunger.

Statement of Values

Hoosier Hills Food Bank, Inc.

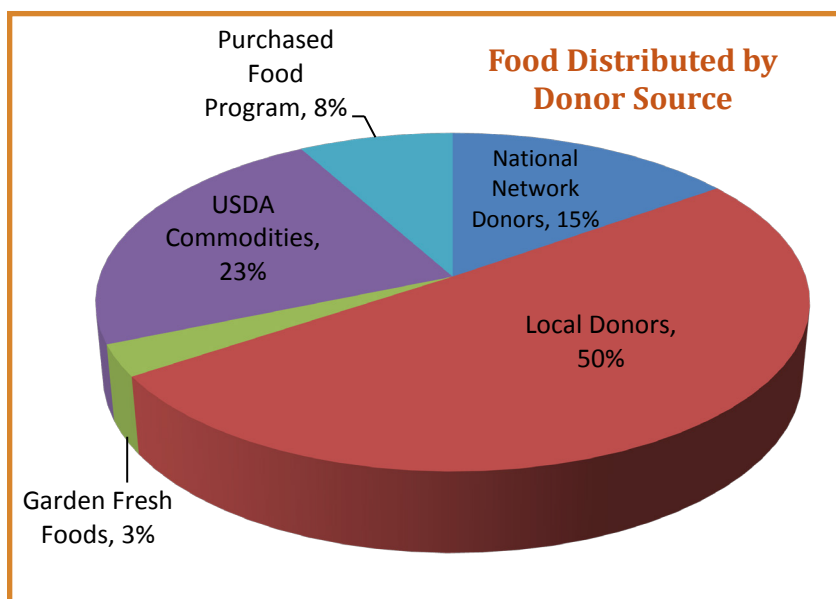
Adopted by Board of Directors April 19, 2010.

Hoosier Hills Food Bank is a non-profit corporation dedicated to the elimination of hunger in south central Indiana. Our values, consistent with that purpose include:

- A commitment to the fair treatment and dignity of all persons, but especially those individuals using the services of HHFB and its partner agencies and the volunteers who support those services.
- A commitment to the right of all people to have access to safe, affordable, nutritious food.
- A commitment of accountability and transparency to the food and financial donors who support our work and to respecting their privacy and intentions.
- A commitment to providing our employees with a living wage, reasonable employment benefits and fair and equitable treatment.
- A commitment to providing our partner agencies with the best possible variety of quality food that our resources will allow and to being responsive to their needs.
- An appreciation of the diverse nature of our community and a commitment to inclusive practices in the hiring of staff, recruitment of volunteers and provision of services.

FOOD RECEIVED 2014

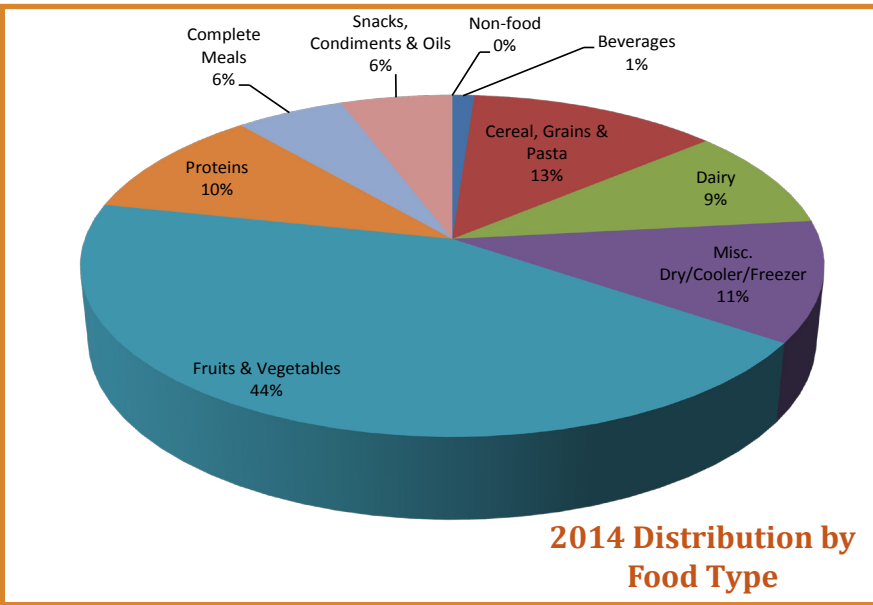
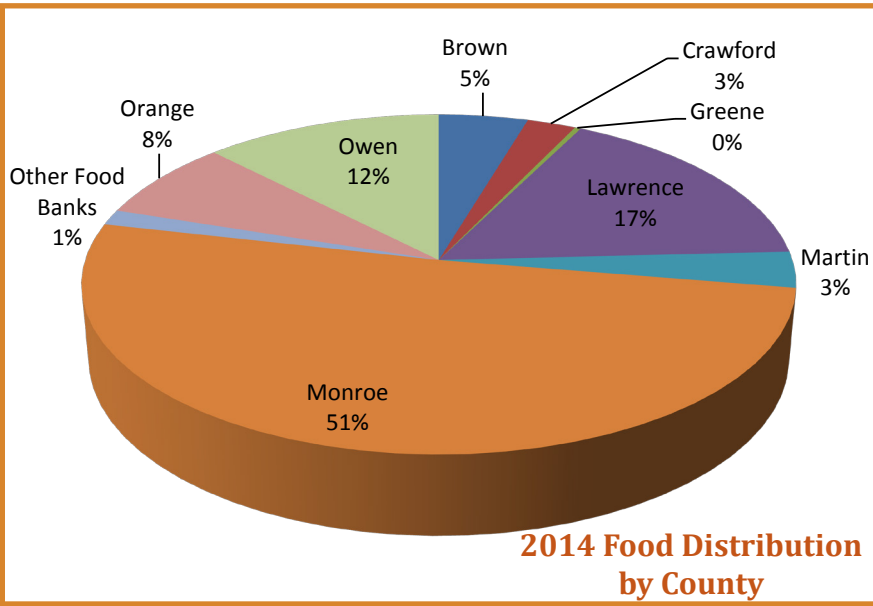
By Donor Source	2013	2014	Change	% Change	%Total
<u>National Network</u>					
Feeding America	281,421	582,264	300,843	107%	13%
Gleaners Cluster	66,698	10,100	(56,598)	-85%	<1%
Interaffiliate Transfers	176,849	72,729	(104,120)	-59%	2%
Network Total	524,968	665,093	140,125	27%	15%
<u>Local Donors</u>					
Local FA Donors	869,920	1,061,820	191,900	22%	24%
Local Regular Donors	793,790	922,643	128,853	16%	21%
Meal Share Donors	54,631	64,048	9,417	17%	1%
Community Food Drives	134,662	120,453	(14,209)	-11%	3%
Local Total	1,853,003	2,168,964	315,961	17%	50%
<u>Garden Fresh Foods</u>					
BC Farmer's Market	34,282	41,261	6,979	20%	1%
Plant A Row	3,681	4,419	738	20%	<1%
Gleaning Program	23,948	70,317	46,369	194%	2%
HHFB Garden	10,616	28,030	17,414	164%	<1%
Garden Total	72,527	144,027	71,500	99%	3%
<u>USDA Commodities</u>					
TEFAP	643,501	674,439	30,938	5%	15%
CSFP	308,493	335,871	27,378	9%	8%
USDA Total	951,994	1,010,310	58,316	6%	23%
<u>Purchased Food Program</u>					
Purchased Total	302,890	357,776	54,886	18%	8%
Total Received	3,656,803	4,346,439	689,636	19%	100%



FOOD DISTRIBUTED 2014

By Donor Source	2013	2014	Change	% Change	%Total
<u>National Network</u>					
Feeding America System	281,887	556,964	275,077	98%	14%
Gleaners Cluster	61,605	11,625	(49,980)	-81%	<1%
Inter-affiliate Transfers	180,953	67,259	(113,694)	-63%	1%
Total FA Network	524,445	635,848	111,403	21%	14%
<u>Local</u>					
Community Food Drives	122,259	111,596	(10,663)	-9%	3%
Meal Share	47,358	58,639	11,281	24%	1%
Local Retail	1,619,092	1,924,106	305,014	19%	47%
Total Local	1,788,709	2,094,341	305,632	17%	51%
<u>USDA</u>					
CSFP	305,163	335,871	30,708	10%	8%
TEFAP	722,452	689,297	(33,155)	-5%	17%
Total USDA	1,027,615	1,025,168	(2,447)	<-1%	25%
<u>Purchased Food Program</u>					
Purchased Total	358,889	321,443	(37,446)	-10%	8%
TOTAL DISTRIBUTED	3,699,658	4,076,800	377,142	10%	100%
<u>By County</u>					
Brown	186,039	188,833	2,794	2%	5%
Crawford	103,473	103,516	43	<1%	3%
Greene	14,647	12,821	(1,826)	-12%	<1%
Lawrence	615,852	680,882	65,030	11%	17%
Martin	126,362	139,582	13,220	10%	3%
Monroe	1,743,474	2,076,782	333,308	19%	51%
Other Food Bank	62,533	60,014	(2,519)	-4%	1%
Orange	309,493	309,876	383	<1%	8%
Owen	537,785	504,494	(33,291)	-6%	12%
TOTAL DISTRIBUTED	3,699,658	4,076,800	377,142	10%	100%
Fresh Produce Distributed	756,219	1,074,590	318,371	42%	26%





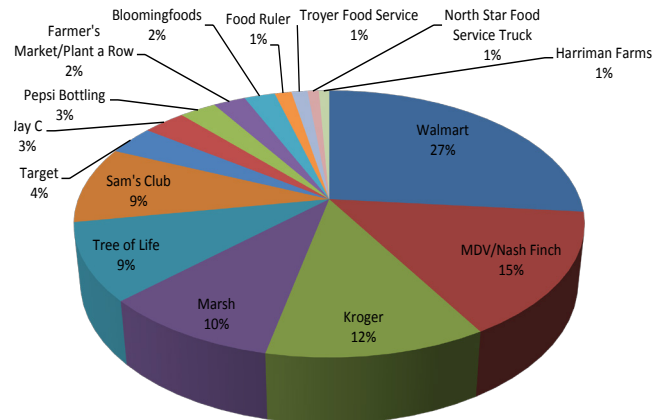
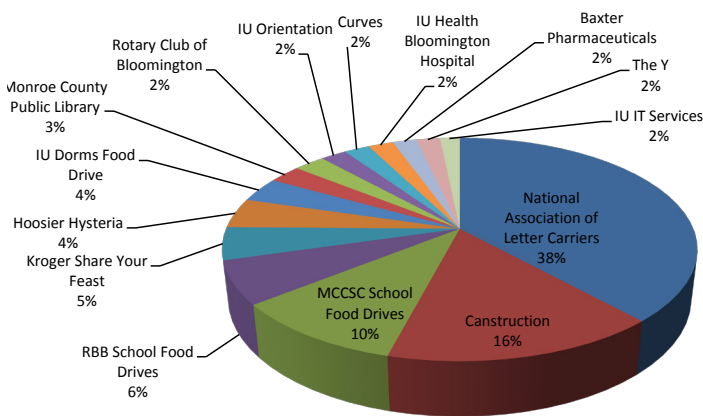
HHFB Distribution by Food Type

Category	2013	2013%	2014	2014%
Beverages	71,414	1.9%	45,209	1.1%
Cereal, Grains & Pasta	545,447	14.7%	516,531	12.6%
Dairy	361,779	9.8%	386,009	9.4%
Misc. Dry/Cooler/Freezer	410,653	11.1%	464,473	11.4%
Fruits & Vegetables	1,610,286	43.5%	1,783,522	43.7%
*Fresh Produce	756,219	20.4%	1,074,590	26.3%
*Canned, Dried, Frozen Produce	653,224	17.6%	415,028	10.1%
*Juice	210,217	5.6%	293,904	7.2%
Proteins	532,885	14.4%	425,901	10.4%
Complete Meals	97,440	2.6%	224,472	5.5%
Snacks, Condiments & Oils	45,289	1.2%	230,529	5.7%
Non-food	24,465	0.7%	154	0%
Total	3,699,685		4,076,800	

HOOSIER HILLS FOOD BANK 2014 - TOP 15 LOCAL FOOD DONORS

2013 Donor	Pounds Collected
Walmart	413,855
MDV/Nash Finch	234,710
Kroger	183,828
Marsh	148,900
Tree of Life	146,102
Sam's Club	145,335
Target	55,387
Jay C	50,267
Pepsi Bottling	43,322
Farmer's Market/Plant a Row	37,963
Bloomingfoods	36,450
Food Ruler	19,890
Troyer Food Service	18,935
North Star Food Service Truck	13,386
Harriman Farms	12,242

2014 Donor	Pounds Collected
Walmart	567,333
MDV/Nash Finch	260,477
Kroger	195,142
Marsh	180,051
Sam's Club	176,538
Tree of Life	167,791
Kids Against Hunger	76,230
Harriman Farms	70,317
Jay C	64,778
Troyer Food Service	57,564
Target	56,555
Farmer's Market/Plant a Row	45,680
Bloomingfoods	25,365
IU Dorms	20,288
Pepsi Bottling	16,251



Top 15 Local Food Donors

Top 15 Community Food Drive Donors

HOOSIER HILLS FOOD BANK 2014 - TOP 15 COMMUNITY FOOD DRIVE DONORS

Food Drive 2013	Pounds Collected
NALC	38,410
Canstruction	15,898
MCCSC School Food Drives	10,218
RBB School Food Drives	6,280
Kroger Share Your Feast	4,760
Hoosier Hysteria	4,302
IU Dorms Food Drive	3,607
Monroe County Public Library	2,664
Rotary Club of Bloomington	2,525
IU Orientation	2,131
Curves	2,073
IU Health Bloomington Hospital	2,070
Baxter Pharmaceuticals	1,956
The Y	1,923
IU IT Services	1,603

Food Drive 2014	Pounds Collected
NALC	29,336
IU Health Bloomington Hospital	10,374
Canstruction	8,368
MCCSC School Food Drives	8,104
Hoosier Hysteria	6,781
Kroger Share Your Feast	4,395
IU Dorms Food Drive	3,865
IU Orientation	3,018
RBB School Food Drives	2,936
The Y	1,692
Baxter	1,678
Rotary Club of Bloomington	1,491
Lambda Chi Alpha	1,392
Pinnacle School	1,091
Comedy Attic	973

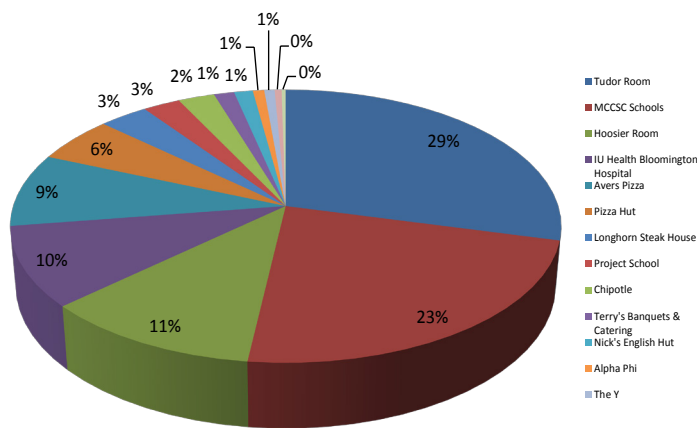


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HOOSIER HILLS FOOD BANK 2014 - TOP 15 MEAL SHARE DONORS

2013 Donors	Pounds Collected	2014 Donors	Pounds Collected
MCCSC Schools	12,142	Tudor Room	18,571
Tudor Room	10,309	MCCSC Schools	14,673
Longhorn Steak House	6,125	Hoosier Room	7,221
IU Health Bloomington Hospital	5,176	IU Health Bloomington Hospital	6,073
Pizza Hut	4,371	Avers Pizza	5,565
Hoosier Room	4,260	Pizza Hut	3,502
Avers Pizza	3,944	Longhorn Steak House	2,121
Chipotle	2,159	Project School	1,621
The Project School	1,787	Chipotle	1,579
IU Greek System	1,461	Terry's Banquets & Catering	882
Terry's Banquets & Catering	706	Nick's English Hut	813
IU Dorm System	592	Alpha Phi	492
Auntie Annie's	312	The Y	449
Texas Roadhouse	265	Lennie's	298
Olive Garden	209	IU Dorm System	181



HOOSIER HILLS FOOD BANK 2014 - TOP NATIONAL NETWORK DONORS

2013 Donor	Pounds Donated	2014 Donor	Pounds Donated
General Mills, Inc.	81,850	Kellogg Co.	98,697
Styma Potato Farms	42,000	ConAgra	87,756
Campbells Soup Co.	41,800	Gumz Farms	82,747
Seneca Foods Corp.	40,941	Ralcorp Holdings	63,971
Con Agra	38,961	Folson Potato	44,000
Kellogg Co.	24,635	Bushman's, Inc	40,000
Quaker	11,234	Russett Potato Exchange	40,000
		Cabbage, Inc.	36,000
		Mid-Ohio Food Bank	36,000
		Greg Orchard & Produce	35,000



HHFB POUNDS DISTRIBUTED BY AGENCY 2014

Agency	County	Pounds Distributed
Amethyst House	Monroe	1,479
American Red Cross	Monroe	233
Amethyst Women's House	Monroe	786
Second Harvest Food Bank	Other Food Bank	8,000
Area 10 Agency on Aging	Monroe	61,896
Area 10 Owen County	Owen	10,262
Backpack Buddies	Monroe	9,135
Becky's Place	Lawrence	3,113
Bedford Community Care Center	Lawrence	207,070
Bertha's Mission	Lawrence	517
Blair House - Centerstone	Monroe	7,152
Bloomington Day Care East	Monroe	6,085
Bloomington Daycare West	Monroe	13,495
Bloomington Housing Authority Resident's Council	Monroe	28,112
Bloomington Township Trustee	Monroe	14,331
Bobby's Place Pantry	Monroe	24,691
Boys and Girls Club Ellettsville	Monroe	994
Boys and Girls Clubs	Monroe	63
Bread of Life/Mitchell Church of Christ	Lawrence	88,578
Brown County Senior's Program	Brown	29,345
Camp Hunt/Wheeler Mission Ministry	Monroe	1,732
CK Express Pantry	Monroe	28,226
Community Kitchen of Monroe County	Monroe	178,850
Community Harvest Food Bank	Other Food Bank	10,000
Crawford County CSFP	Crawford	103,516
Crawford Homes Program	Monroe	43,044
Crestmont Boys and Girls Club	Monroe	160
Cunot Food Pantry	Owen	23,171
Feed the Needy	Monroe	3,601
First Assembly of God	Monroe	5,346
First Baptist Church	Greene	9,187
First Christian Church	Monroe	11,095
First Presbyterian Church	Monroe	4,311
First United Methodist Church	Monroe	81,122
Garrard Chapel	Owen	90,730
Genesis Church Food Pantry	Monroe	3,871
Girls Inc. of Monroe County	Monroe	1,156
Gleaner's Food Bank of Indiana	Other Food Bank	6,420
God's Place	Lawrence	61,589
Gosport Food Pantry	Owen	17,560
Grace Center Food Pantry	Monroe	21,519
Harmony School Corporation	Monroe	1,405
Highland Faith Assembly of God	Monroe	16,771
Horizons-Centerstone	Monroe	82
Hoosier House - Centerstone	Monroe	778
Hospice of IU Health Bloomington Hospital	Monroe	3,588
Indiana Dream Team	Owen	36,246
Indiana Indian Movement	Lawrence	42,686
International Development	Monroe	986
La Campagne Ministries	Owen	8,612
Lawrence Interfaith Endeavor	Lawrence	85,996
Light House Fellowship Church	Owen	67,113

Agency	County	Pounds Distributed
Loogootee Youth Program	Martin	1,405
Loogootee United Methodist Church	Martin	25,060
Mark of Discipleship Mission	Owen	119,858
Martin County Senior's Program	Martin	1,287
Martha's House	Monroe	2,570
Martin County CSFP	Martin	37,126
MCUM Childcare Program	Monroe	5,140
MCUM Emergency Pantry	Monroe	4,406
Mercy Center	Orange	23,316
Middle Way House	Monroe	225
Middle Way House Transitional Living Center	Monroe	5,051
Mitchell Wesleyan Church	Lawrence	17,468
Mobile Pantry Bedford	Lawrence	75,016
Mobile Pantry Mitchell	Lawrence	87,218
Mobile Pantry Nashville	Brown	3,403
Mobile Pantry Orleans	Orange	57,008
Mobile Pantry Shoals	Martin	42,138
Monroe County CSFP	Monroe	41,812
Monroe Co. Mobile Food Pantry	Monroe	73,308
Monroe County Senior's Program	Monroe	5,230
Mother Hubbard's Cupboard	Monroe	1,201,065
New Leaf New Life	Monroe	1,840
Mother's Cupboard	Brown	65,003
New Hope Family Shelter	Monroe	11,491
North Salem Pantry	Brown	4,442
Nashville United Methodist	Brown	165
Older Americans Services	Orange	482
Orange County Senior's Program	Orange	7,581
Operation Outreach	Greene	3,634
Orange County CSFP	Orange	124,072
Paoli Community Food Pantry	Orange	63,215
Patrickburg Food Pantry	Owen	69,611
Perry Township Trustee	Monroe	4,822
Positive Link, IU Health Bloomington Hospital	Monroe	13,150
Renovo Ministries	Monroe	1,127
Richland Township Food Pantry	Monroe	17,373
Richland Township Trustee	Monroe	4,542
Salvation Army of Brown County	Brown	6,834
Salvation Army of Bloomington	Monroe	26,328
Salvation Army of Lawrence County	Lawrence	11,631
SCCAP Head Start	Monroe	4,916
Shalom Community Center	Monroe	64,278
Shepherd of the Hills Lutheran Church	Owen	38,844
Spencer Presbyterian Food Pantry	Owen	57,627
Springs Valley Food Pantry	Orange	34,202
St Vincent de Paul of Brown County	Brown	40,797
St Vincent de Paul of Martin County	Martin	32,566
Stepping Stones	Monroe	3,208
Terre Haute Catholic Charities Food Bank	Other Food Bank	35,594
Washington Township Trustee	Owen	3,704
White River Community Services	Monroe	8,805
Total		4,076,800

HOOSIER HILLS FOOD BANK UNAUDITED 2014 FINANCIAL STATEMENTS

Income & Expense Statement

<u>Income</u>	
CDBG Grant	\$25,000.00
Donated Food Value (In-Kind)	\$5,218,290.72
Donations	\$116,156.98
EFSP Grant	\$9,000.00
Food Purchase Reimbursement	\$-
Fundraising	\$270,878.98
Interest Income	\$298.29
Local Government Grants	\$56,550.00
Miscellaneous Grants	\$206,721.90
Other Income	\$6,680.28
Shared Maintenance	\$181,424.40
United Way	\$49,013.87
USDA Program Reimbursements	\$82,196.59
TOTAL INCOME	\$6,222,212.01
<u>Expenses</u>	
Bldg Repair & Maint	\$2,815.58
Building Supplies & Maint.	\$2,871.36
Business Insurance	\$19,939.56
Computer Supplies & Maint.	\$4,923.94
Compliance & Safety Expense	\$3,338.49
Copy & Printing	\$10,014.05
Donated Food Value (In-Kind)	\$5,218,290.72
Employee Mileage	\$1,171.06
Equip. Repair & Maint.	\$3,385.89
Food Acquisition/Transportation	\$138,436.50
Food Rescue Supplies	\$20,396.96
Fundraising Expense	\$40,064.79
Gain/loss on sale of assets	\$(2,663.74)
General Office Fund	\$2,961.31
Health Insurance Benefits	\$49,459.81
I.U. Work Study	\$1,298.89
Legal & Accounting	\$21,909.42
Membership Dues	\$8,566.28
Miscellaneous	\$938.92
Mortgage Interest	\$13,227.47
Office Supplies	\$2,559.94
Payroll Taxes	\$31,155.68
Pest Control	\$925.00
Postage	\$3,763.48
Retirement Benefits	\$7,987.89
Salaries	\$409,044.64
Subscriptions and Publications	\$1,394.81
Telephone	\$2,194.24
Trash & Recycling Removal	\$4,956.26
Utilities - Electric	\$14,977.46
Utilities - Gas	\$1,007.33
Utilities - Water	\$2,139.81
Vehicle Gas	\$29,629.56
Vehicle Registration	\$2,992.03
Vehicle Repair	\$18,612.69
Volunteer Supplies	\$6,546.98
TOTAL EXPENSES	\$6,101,235.06
Net Results of Operations	\$120,976.95

Balance Sheet

<u>Current Assets</u>	
Petty Cash	\$50.00
Checking & Savings Accounts	\$168,239.74
Certificates of Deposit	\$66,418.06
Accounts Receivable	\$15,028.85
Contribution Receivable	\$3,014.57
Grant Receivable-Unrestricted	\$27,059.32
Allowance for Uncollectible Accounts	\$(2,000.00)
Inventory	\$158,851.55
Prepaid Expense & Security Deposit	\$6,076.58
Total Current Assets	\$442,738.67
<u>Fixed Assets</u>	
Land	\$75,000.00
Buildings	\$783,785.98
Bulding Improvements	\$101,632.00
Equipment	\$122,323.11
Vehicles	\$363,578.30
	\$1,446,319.39
Less Accumulated Depreciation	\$(513,088.63)
Total Fixed Assets	\$933,230.76
TOTAL ASSETS	\$1,375,969.43
<u>Liabilities and Net Assets</u>	
<u>Current Liabilities</u>	
Accounts Payable	\$-
Accrued Wages	\$11,874.82
Accrued Paid Time Off	\$26,514.85
Payroll Taxes Payable	\$1,447.67
LIFE Grant	\$13,149.11
Mortgage	\$13,487.88
Employee Benefits	\$317.97
Total Current Liabilities	\$66,792.30
<u>Long-term Liabilities</u>	
Mortgage	\$348,906.88
Total Long-term Liabilities	\$348,906.88
Net Assets - Unrestricted	\$960,270.25
TOTAL LIABILITIES AND NET ASSETS	\$1,375,969.43

Notes on Financial Statements: Figures presented here are unaudited and include donated food value on an offset basis. HHFB's financial statements are audited annually by a CPA firm and 2014's audit will be completed in the summer of 2015 and available on request to interested parties. Audited statements will apply generally accepted accounting principles and include the full value (including loss or profit) of donated food and non-cash expenses such as depreciation along with adjustments and program/management/fundraising breakdowns. HHFB's IRS Form 990 will be filed on completion of the audit and posted on our website.

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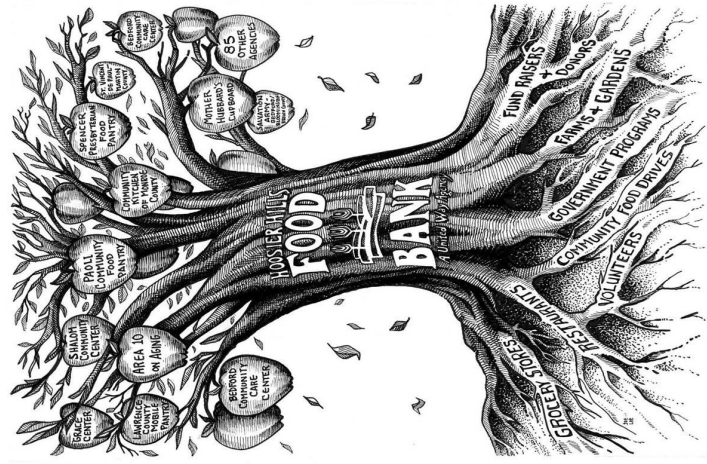
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Thanks to all of our donors, supporters, and volunteers, of whom this page is a representative sample. Without you, none of what we do could be possible. With each hour volunteered and each donation received, we are helping "take the hunger out of poverty" and YOU are the driving force behind that.



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Bloomington, IN 47402-0697
812-334-8374
www.hhfoodbank.org

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4,076,800 pounds of food in 2014
10% increase in pounds distributed from 2013
1,074,590 pounds of fresh produce distributed in 2014
45,916,782 pounds to feed the hungry since 1982